

JAN 4 1924

# THE Publishers' Weekly

*The American* BOOK TRADE JOURNAL

VOL. CIV.

NEW YORK, DECEMBER 29, 1923

No. 26

BY THE AUTHOR OF "THE COVERED WAGON"

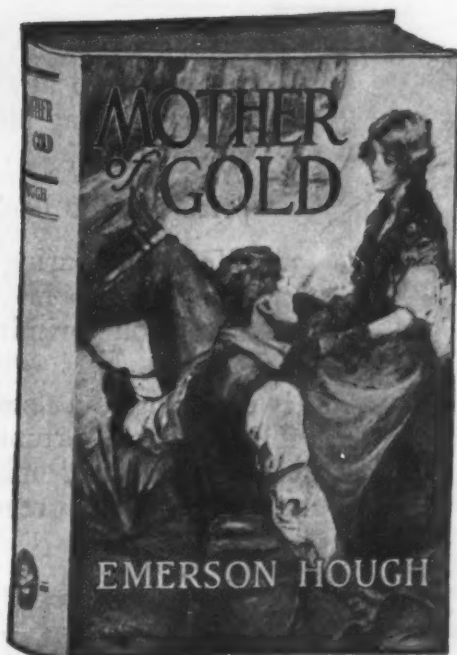
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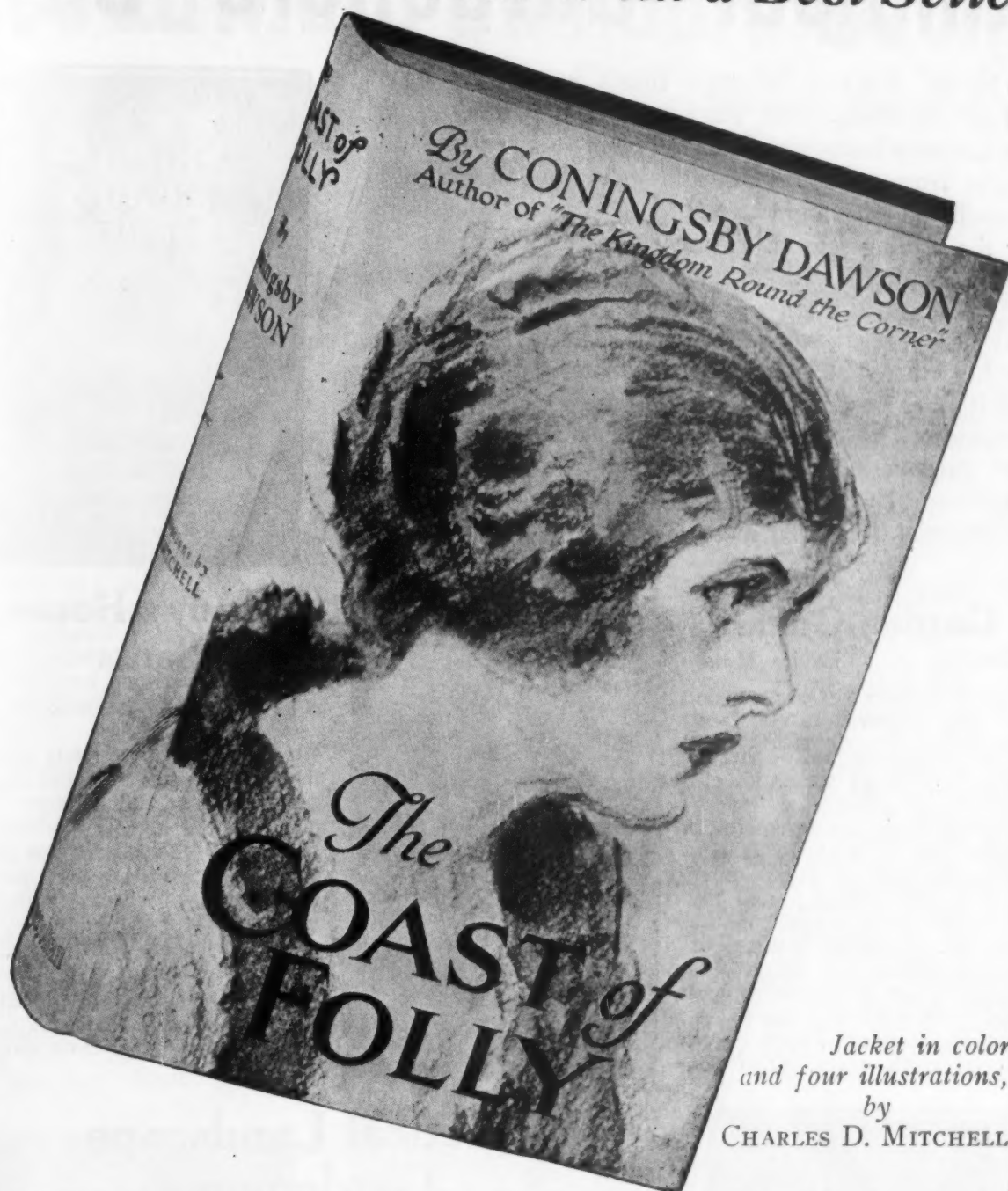
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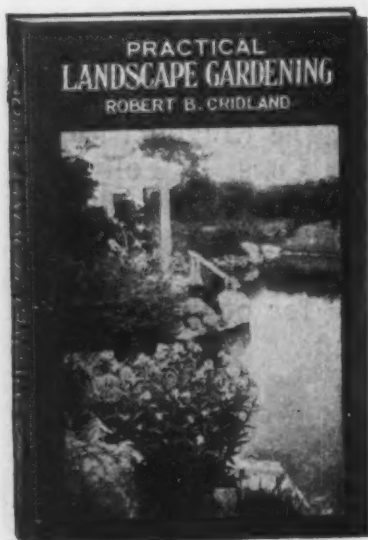
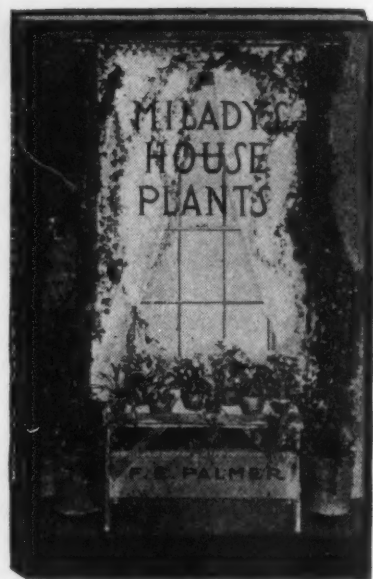
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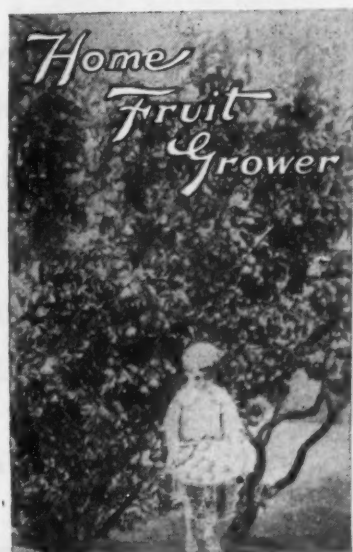
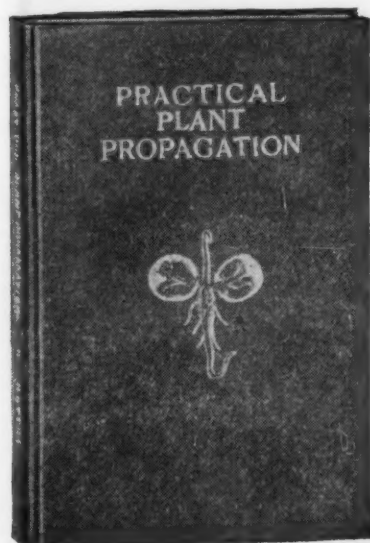
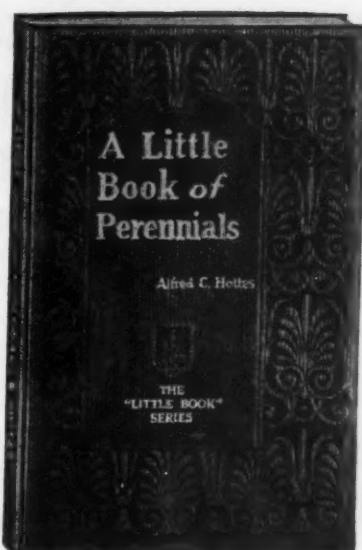
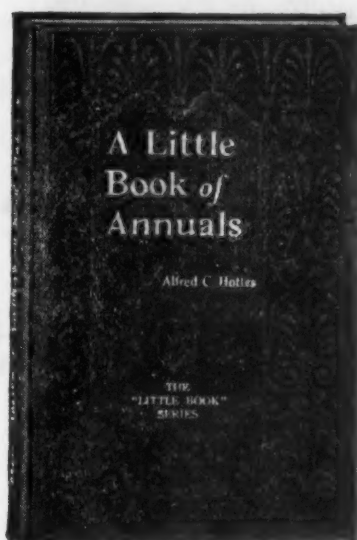
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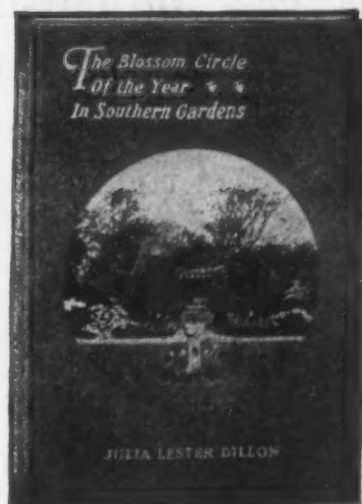
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To be published January 21st

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**PHILADELPHIA**

December 29, 1923

1969

ALFRED A. KNOPF  
PUBLISHER



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Harper & Brothers  
D. C. Heath & Co.

The National Association of Book Publishers extends to booksellers greetings and congratulations upon the best year in the history of American Bookselling, and expresses the belief that 1924 will be even better. The facilities of this Association are always at your command and one of our main purposes is to increase and extend the sale of books through the bookstores. We appreciate your cooperation and we want you to know it.

With best wishes  
for the New Year,

By order of the  
Executive Committee,

**J. W. HILTMAN**  
*President*

The above resolution was unanimously adopted at the regular Executive Committee meeting of the Association, held on Tuesday, December 18, 1923.

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B. W. Huebsch, Inc.  
George W. Jacobs Co.  
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Laird & Lee, Inc.  
Lawyers Cooperative  
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Corp.  
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Longmans, Green & Co.  
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A. C. McClurg & Co.  
The Macmillan Co.  
G. & C. Merriam Co.  
Thomas Nelson & Sons  
Oxford University Press  
American Branch  
The Penn Publishing Co.  
G. P. Putnam's Sons  
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Charles Scribner's Sons  
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University of Chicago  
Press  
John C. Winston Co.  
World Book Company



## The Publishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL  
Founded by F. Leyboldt

December 29, 1923

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."*—BACON.

### A Happy and Prosperous New Year

THERE has never been a time when the *Publishers' Weekly* could, with more complete confidence, express its belief that the trade is entering into a prosperous new year. The good business of 1923 in the trade is not so much the result of general business conditions as of special trade conditions both as to the public's reading interest and the organization of book distribution, both of which led to increased sales and increased confidence. There are none of these special conditions that will not be increasingly operative in 1924.

The wave of intellectual curiosity, which has followed the world war and which has led the demand for books in all fields, is still a striking characteristic of the times, and authors and publishers are steadily producing volumes that meet the demand created. The attention to books in the newspapers and magazines has been steadily increased, the editors responding to the demands of their readers for this type of article and discussion. Retail bookstores have been showing vastly increased energy and imagination in their function of distribution, and scores of new shops have sprung up. The publishers have completed another year of cooperative effort in improving marketing conditions, and are planning similar efforts for the next year.

Not any one of these conditions but all of them taken in conjunction are bound to produce a year of great bookselling activity and continue the conditions that arouse the confidence and enthusiasm of everyone engaged in the distribution of books.

### Copyright Proclamation in Canada

RECIPROCAL arrangements for protection of literary property between the Canadian government and that of the United States have been perfected and announced by proclamation in the Canadian *Gazette* by Honorable Thomas A. Lowe,

Minister of Trade and Commerce. The new Canadian Copyright Law, going into effect on January 1st, made it necessary that there should be new negotiations in order that American writers should not lose their copyright in Canada and Canadian authors in the United States.

The United States has not yet entered the Berne Convention, so that the licensing features of the new Canadian Law will apply to all books by American authors as well as those by Canadian authors. These licensing provisions mean that, if a book by either an American or Canadian author is not manufactured in Canada, a Canadian printer or publisher can obtain from the Canadian Copyright Office a license to print a Canadian edition, with royalty to be paid direct to the author of the book. These licenses would run for five years and would not affect the basic ownership of copyright but would prevent the exporting into Canada of any edition made in the United States if such a licensed edition has been put on the market in Canada.

This law also provides that the American edition shall not enter into Canada until fourteen days after the publication in this country, and the prohibition of importation may be extended if during that fourteen days an application for a license to print in Canada shall have been filed at Ottawa.

Negotiations to remove these difficulties by the entrance of the United States into the Berne Union are going forward, and bills to bring this about will receive the consideration of the present Congress.

### Funds for the German Book Clerks

RESPONSES to the appeal on December 1st in the *Publishers' Weekly* for contributions to be sent to the German book clerks as food relief have come in from many parts of the country, and it was possible to cable a second contribution three days before Christmas, bringing the total up to \$475.

The Committee in charge has felt very grateful for the prompt response from so many directions, and it feels that all those who contributed must have seen, from the reports from Germany, how very necessary such help is. No theory of what might have happened there either in politics or business can supply a way to offset the very desperate needs of this winter, and, if any other funds are received, they will be put to the same good use and promptly acknowledged. Frederic G. Melcher, treasurer, c/o *Publishers' Weekly*.

## Further Indictments on Obscene Books

FEDERAL authorities have brought into court in Boston Richard G. Badger and J. G. Williams, the former a publisher and the latter once a bookseller in Boston, for selling admittedly obscene books, similar titles to those for which Gottschalk of New York was indicted for selling a few weeks ago. Both parties have pleaded guilty, and are now awaiting sentence.

The Federal authorities obtained the evidence thru E. H. Otting, a bookseller in Warren, Ohio, whom they had arrested on a similar charge. In his files was correspondence with Messrs. Badger and Williams. The post office inspector who investigated this case has other leads which probably will be followed up.

Prosecution of such admittedly obscene books will be a salutary event in the book-trade, and it is to be hoped that booksellers who have thought that they could handle this material and still keep their self-respect as merchants will see the light and help in the movement now started to clean up this situation.

These books are the type that it does not need expert evidence to characterize. They are obscene in the minds of those that sell them and in the minds of those that buy them. If any bookseller is, in his own mind, doubtful where the line comes between the obscene and the justified book, he can at least make his own personal decision, judged by his own standards and reaction to the material. A good rule, then, is to say, "When in doubt, throw them out."

## Machinery for Distribution

THE field of book distribution is not alone in facing the difficulty of keeping the machinery of distribution in good working order and with a careful eye to healthy development, but its problems, because of the strong public educational interest in books, are in some ways its own.

In spite of the fact that the history of the book-trade of all nations, whether it be Germany, England or America, has proved that both authors and public suffer by price-cutting, the public interest in obtaining such concessions does and will continue to go steadily on, and publishers as well as booksellers are often short-sighted in yielding to a temporary plea without keeping in mind that the health of the noble dis-

tributive machinery is the all-important thing, and healthy machinery will, in the long run, mean the lowest general cost of books.

To give an example of how people's minds work on books, it can be pointed out that, if a bookseller feels that he can sell a \$2 book at a given overhead cost, he could certainly sell two at the same overhead cost, and therefore the customer would be naturally entitled to the benefit of that saving of 50c. on the two books. By the same logic, the cost would be no more in selling ten books by still further deduction, and this logic would allow to the bookseller the same 70c. for selling the ten as for selling the one. It would be just as sensible to say that, if a 25c. book can be sold at a margin of 8c. to cover all costs, a \$2 book could be sold at a margin of 8c.

The fact is that no merchant knows exactly what it costs to make an individual sale except by averaging. It may be that each sale of a \$1 book is really a loss, but the total of the month will prove whether the sales of larger total, which took no longer time, brought the general margin up to a point at which a profit would show.

## Eastern Market for Technical Books

IT is interesting to note the steady development of the demand for American technical and business books from the Far East, and both Japanese and Chinese students turn to this country for their authoritative material, just as in the past generation American engineers turned to German material for their scientific information. The students from those countries are learning American for the purpose of getting contact with these authoritative textbooks, and many of them, of course, are in our schools and learning the sources of information.

Just at present, the American material has been most complete in the advanced textbooks and in detailed studies for graduate engineers. There would seem still to be a great field for increased material for the ambitious workmen in the various crafts and trades, material that is of the very best and most authoritative kind, presented in the most explicit and clear-cut way but adapted to the students who must make their own progress without the help of classroom direction from the large scientific schools. Both bookstores and libraries need to watch this material carefully, as the best is none too good for mechanics and craftsmen.



# How a Bookseller Should Clear His House in January

By Cedric R. Crowell

*The Doubleday, Page Book Shop Company*

NO buyer can buy books "clean." Many of us think that we are pretty clever when it comes to separating the sheep from the goats. We set our judgment up against the salesman's, against the editorial departments, against the authors—and sometimes against the public, and we inevitably turn down some books that in a month's time will be best sellers. "I told you so" is the too frequent chant of the salesman whose judgment is—shall I say frequently or sometimes—better than the buyer's. But—and if the editor would let me, this BUT would be printed in red—in the final analysis a buyer does know the clientele of his shop better than any outsider can—and in addition he knows how much money he has to spend.

Notwithstanding all of which, I repeat that no buyer can buy books "clean." He is less likely to err if he takes into consideration the salesman's judgment and the judgment of his staff; but err he will, and the time of reckoning will come in January.

Consequently the bookseller is always confronted at that time with the problem of putting his house in order. He has two alternatives: First—he may refuse to admit that he has made mistakes and proceed on his encumbered way to the dissatisfaction of his staff, his customers, and the publishers; his shelves will remain cluttered and clogged with the accumulation of his erroneous judgments; his staff will lose confidence in his business sense; his customers will tire of his obstinate insistence that they buy what they don't want; and his credit will be questioned by the publishers. To follow out this first alternative to its logical sequence the detailed procedure is simplicity itself—DO NOTHING. The

results are certain.

The other alternative (and by far the more difficult, for it takes time, intellectual energy and admission of mistakes in judgment) demands attention and consideration

because it is pregnant with staff cooperation, satisfied customers and liberal credit. In the first place the bookseller should go over his entire stock carefully, or in a large shop he should assign this difficult task to a capable assistant. Every book that has been on the shelves for a year is under suspicion. (At the time of acquisition to stock the month and year of each acquisition should have been noted on the fly leaf by a simple

code.) Some books, notably fiction, that have been on the shelves for only a few months will already have the earmarks of plugs. These too are under suspicion. We cannot here apply the dictum that every man is innocent until proved guilty; we must reverse it and conclude that all of these books that are under suspicion are guilty of "pluggery" until proved innocent. The books above mentioned should be withdrawn from stock and assembled together in the stock room arranged in groups alphabetically by publishers. The various groups should then be carefully studied by the bookseller. Except in rare cases all books more than a year in stock should unhesitatingly be classed as Sale Books to be sold in clearance as suggested later in this article. Books acquired less than a year should be given individual attention with a mind to special sales ideas that may help dispose of them without loss. But unless there is some good selling scheme not yet attempted these too should be classed as Sale Books.

It is difficult to lay down any general rule



IT IS PROFITABLE TO ACCEPT A LOSS ON "DEAD" BOOKS



for arriving at a clearance sale reduction price. Some advocate a half off, some advocate selling at cost, some at flat prices such as 50c. per volume, \$1.00, etc. Local conditions will in large measure determine which of these methods to adopt. The price must be made low enough to insure clearance. The bookseller has decided that the books are slow moving, his effort should now be to convert this old stock into cash and customers contented with the satisfaction of a good bargain. An oblique line should be drawn thru the old selling price and the sale price marked directly beneath it so that the customer can see that the book has been reduced.

For future reference it is of paramount importance to make an accurate tabulation of all Sale Books. This should include 1—quantities; 2—publishers; 3—date acquired; 4—total old selling price; 5—total old cost price; 6—total Sale (clearance) price; 7—total loss at selling price (i. e. difference between old selling price and sale price); 8—66⅔ per cent of total sale clear-

chase of fifty or more of the Sale Books. Unless a large sale can be made to a library, it is not wise to offer them the cream of the sale before placing on public display. The clearance sale stock should be moved to tables which will give effective store display without too much interference with regular trade. Under no circumstances should the entire store be turned into a bargain counter. To do so will interrupt the usual flow of regular trade and lost sales from regular stock will be out of all proportion to the importance of the clearance. If the clearance stock is large, forceful window cards should call attention to the fact that a sale is in progress.

The clearance sale should not continue more than a week. During its progress every effort should be made to direct attention to it and to stress to customers its importance as an opportunity to get good books cheap. The bookseller should approach his clearance sale from the premise—"Here are good books which have failed for some reason to get the attention they

Quantity (vols.)	Publisher (Grouped alphabetically)	Date Acquired	Total Old Selling Price	Total Old Cost Price	Total "Sale" Price	Loss at Selling Price	66⅔% Total Sale Price	Loss at Cost Price
54	Adelotte	11/22	\$108.00	\$70.00	\$60.00	\$48.00	\$40.00	\$30.00
123	Cromer	1/23	295.00	200.00	175.00	120.00	116.66	83.34
5	Parker	9/23	16.00	9.00	3.00	13.00	2.00	7.00

ance price (this figure is roughly comparative to the percentage cost of the old selling price); 9—loss at cost price (subtract 66⅔ per cent of total sale price from total old cost price). The attached table is recommended as a comprehensive survey and record of the clearance stock.

It will be noted that column 8 reads: 66⅔ per cent of total sale price. This is an arbitrary figure approximating the average cost to which the bookseller would be entitled if he were buying from the jobber or publisher. Obviously if he wants the loss at cost price he must subtract 66⅔ per cent of the total sale price from the total old cost price. When computing losses the bookseller should compare corresponding cost figures; or corresponding selling figures.

In addition to giving the bookseller an accurate record of his losses, the tabulation will be a constant reminder to him of the relative turnover of the books of various publishers, a reminder which he should use intelligently in future buying.

After the detailed tabulation has been made the bookseller should get in touch with the local libraries or libraries in adjacent territory and offer them first choice providing they will take a minimum pur-

deserve. By cutting the price I will direct attention to them. If I direct it emphatically enough (i. e., mark them low enough) I will clear my house."

At the close of the clearance the entire remainder should be closed out to a second-hand bookdealer at whatever it will bring. The retention of this dead stock on the shelves after the clearance is even more disastrous, if possible, than keeping it there without any clearance. The same tabulation of losses should be used in the disposal to the second-hand dealer as indicated on the clearance. The loss in both cases should be charged to profit and loss, or, if the bookseller has been forehanded in his accounting, he will have created a reserve fund for absorbing such losses as this. One method of creating such a fund is to take 1 or 2 per cent of the gross monthly sales and carry this as an emergency reserve to take care of stock depreciation and other unlooked for losses.

I cannot too strongly emphasize the importance of clearing house in January. Not to do so will cost a bookseller the confidence of his staff, the patronage of his customers and will effect his credit standing. To do it, is to build up staff confidence, attract and hold customers, and to insure credit.

# The Lost Values of Book Advertising

Actual Sales Results from Display Promotion Can Be Increased

By Kane Campbell, of Doubleday, Page & Co.

WITH the appearance in constantly increasing numbers of Book Sections in the most important American newspapers the question arises, "Does all of the advertising placed by publishers, combined with the publicity of reviews and literary notes, really sell more books?"

Granting that the answer to our question is in the affirmative, publishers and booksellers will agree that often even when a book worthy of an excellent sale, receives a lot of publicity, or mention in news columns, and is the subject of an extensive advertising campaign, it is not bought by the public in a quantity sufficient to pay for the cost of manufacture and promotion. How, then, do the newspapers create a demand for the works of an author, if the instance where the definite part they have played in creating a demand is the exception rather than the rule?

Sadly enough, a complete analysis of the situation would involve consideration of the whole question of book advertising and publicity; whether any book advertising does any good,—how much is essential, and how much is waste, and the usual end reached by travellers of this road is their starting point. There have been no "systems" of book promotion which have "worked" as systems of promotion of tooth paste, automobiles, or hosiery have; there is no constant percentage of the net price which when spent for sales promotion will produce a given amount of revenue from a book. But, there is in the hands of all concerned, the bookseller, the publisher and the newspaper a valuable card which is seldom played, a means whereby a greater benefit can be derived from this partially known force.

## How Publicity Has Increased

Consider the growth of book publicity. Newspapers, first, printed news of books by authors who had already "arrived" as a matter of news; a means to hold what they call "reader-interest." Then, as public interest in books grew, they segregated this news within their Book Pages, and realizing its value to the bookseller and the publisher, approached them thus: "Our paper publishes a full page of the news of books every week. This news is a great incentive to the public to buy your books. Some of

these books and authors are not of enough interest to the general public to warrant their inclusion in our regular news columns, so we could very easily discontinue our Book Page and scatter the news of books which is really sensational in character thru the run of our paper. But if you publishers and booksellers, will advertise in this book page so that we can continue it as a self-sustaining feature, we will be glad to carry on."

So, the ball was started rolling, until today thru the increase of the demand and sale of books, and the competition among booksellers and publishers these newspapers are reaping a harvest out of proportion to their contribution.

Each advertiser intent on having his books or his store prominent in the public eye gives all of his attention to strengthening his own effort; he seldom thinks of calling upon the medium in which he plans his advertising to help him; not to fill more pages with his own publicity, but to make that publicity he has got farthest and do the most.

## Field Service for Advertisers

Almost every other advertiser in every other line of trade does this. In soliciting a food account, for instance, a newspaper invariably places before the prospective advertiser complete merchandizing plans which make the advertising done, not a, perhaps, unprofitable end, but merely a means to a greater and a mutually profitable one. There is probably no field where advertising is more definitely a cog in a very necessary wheel of effort than in bookselling. Yet newspapers generally pay less attention to cooperation with booksellers than any of the other trades.

The bookseller holds the key to the situation in his own hands. He tries hardest to sell, he promotes and displays the same book that the publisher does, but if he does not do it at the same time much of the mutual value of the effort is lost. The publisher places his advertising to move books from a bookstore's shelves, so that he can place more books there. He does everything in his power to have reviews and notes on a book appear when the bookseller's stock of that book is largest. And still, even when the publisher is most



successful in his attempts it does not necessarily follow that the trade reaps benefits in proportion.

The bookseller will say "How did I know that the review, or the ad was going to appear? I made no special display of the book to tie-up with this publicity. I would have been glad to do so, but I have planned my display on that particular book for next week."—and so he loses.

But it is within the bookseller's power to have this cooperation from newspapers. As we have stated the publisher wants the trade to enjoy the greatest benefit possible from his efforts to get publicity, and if the bookseller will ask his local paper for this cooperation; for advance notice of the books which will be emphasized in its pages, for advance proofs for window or store display, and so on, his request will be readily granted. And if it is not granted by one paper, and the trade confers with publishers on the matter, it will be an easy matter for the combination of bookseller and publisher to effect.

It is high time that the trade derived their just return from the millions spent every year for their benefit. No one has been at fault; it isn't a case of fault, but it is a case of none of the parties concerned realizing that this money for sales-promotion of books is spent with less of a definite plan, and with less media cooperation than any other funds so spent in the world.

### Publishes Paper-covered Novels

A SERIES of paper bound fifteen cent novels has been published by the Garden City Publishing Company, a branch of Doubleday, Page & Co. The books are pocket size volumes bound in four-color paper covers. The twelve books already published include novels by Joseph Conrad, Booth Tarkington, Edith Wharton, Joseph Hergesheimer, Rex Beach, Kathleen Norris, and a half dozen other prominent authors. Other series of biography, mystery and adventure stories, and other popular literature will follow this attempt to win American readers to paper-covered editions of successful books.

### "No Great American Novel"

"WE read your authors, Willa Cather, Sinclair Lewis, Sherwood Anderson, Joseph Hergesheimer, Eugene O'Neill, Mary Austin, all distinctly American and all distinctly different, and the pageant of American life passes before our eyes. I sometimes hear your people say that you have no great American novel, and it

amuses me. There can be no great American novel. Why should there be? America means so many different things to so many different kinds of Americans. We are a more greatly self-contained nation, so is France. We have no great English novel; the French have no great French novel. Why worry about that? Be proud of what you are doing, be proud of the fact that your people have a flavor distinctly individual, distinctly refreshing. Stick to your American-ness. That is what makes your contribution to world literature so valuable. Some of your authors make the mistake of trying to get away from it. They are doing a foolish thing. An artist wouldn't do it. He knows you can only write about that which is a part of you, that which has made your life, that which you are."

With the above keen analysis of the qualities essential to American literature Rebecca West, the English author, closed the interview which is reported by Rose C. Feld in the *New York Times Book Review* of November 11.

Speaking of the increasing number of women writers of talent, Rebecca West says:

"The woman of 30 and over is coming into her own. Thirty is the time of life when she really begins to grow, when she is interested in growing. Life begins to mean something to her; she understands it. Today there is nothing surreptitious about her interest in and curiosity about life; she goes about the business of living frankly, freely, honestly. The world has been trained to this change—it is a very teachable world—and it is beginning to expect things of the woman of 30 and over. It's finding her highly interesting. And what is more important, the woman of 30 and over is finding herself an interesting person to herself. The release of the suggestion of inferiority has opened many wells of unsuspected strength and beauty."

THREE NOVELS which deal with the World War will be published in January by Little, Brown. That firm believes that the first distaste for war book which became evident in 1919 has now passed. "Gun Fodder" by Arthur Hamilton Gibbs is the story of four years varied service with the English forces. "A Conqueror Passes," by Larry Barretto, describes the difficulties faced by the returned soldier in fitting himself again into civilian existence. Bertrand W. Sinclair's "The Inverted Pyramid" shows the effect of war conditions and reactions upon the Norquay family.



## Subscription Book Publishers Meet in Chicago

### Important Actions Taken at Eighth Annual Convention

THE Hotel Blackstone was the scene on December 17th and 18th of a two days' convention of the Subscription Book Publishers' Association, which, especially during the past year, has been taking very aggressive action to promote a better understanding among the different houses in this field and better public appreciation of what the group stands for in bookselling.

The Association has now decided to retain a permanent secretary, in order to take advantage of all the opportunities for co-operative work and to raise funds to make this possible. A campaign for increased membership is already going on, and, besides the houses dealing exclusively in subscription books, large publishing interests with subscription departments have joined, such as Dodd, Mead & Company, Nelson, Funk & Wagnalls, Appleton.

The most important subjects before the convention were the report on the advertising campaign of the past year and the discussion of the recent decision of the Federal Trade Commission in the matter of unfair practice in selling campaigns, details of which were reported in the *Publishers' Weekly* of December 1st.

At the Monday session, H. C. Johnson of F. E. Compton & Company reported in detail on the advertising campaign which had been laid out and planned in cooperation with the Vanderhoof agency. There was very general agreement that the methods used and the copy written had been decidedly successful, and, altho the appropriation had not been sufficient to make the campaign as broad as might have been wished, great good had been accomplished. From many sides had come favorable comments on the new professional attitude of the subscription houses. On account of the large sums involved in such advertising and the difficult problem of raising the fund from the number of houses now subscribing, the committee did not recommend the continuance of the campaign next year but voted to keep to the front the general ideas that had been outlined, ideas that are suggested by the seal of the association which reads "Good books—More books—'Knowledge is the greatest bargain in the world.'"

This campaign had stressed the fact that those who were members of this Association were undertaking to supply educational works of high character, and of real library



F. E. COMPTON, THE RETIRING PRESIDENT

importance. With this in mind, the Association discussed plans of raising the editorial standards of all members by obtaining the very best critical advice and by urging a new survey by each member of every work that he is now selling.

President Compton, in his address, reported the meaning of the Federal Trade Commission order, and David S. Beasley of the Business Ethics Committee read and interpreted the details of this action. The order had been given out in connection with a complaint which had been brought to the Commission against the selling plan of the Standard Education Society containing the argument to the subscriber that he was to be one of a few selected people who were to get the set of books free and pay only for the supplementary matter. The Association voted to stand firmly against this kind of canvass and accepted the resigna-

tion of four members, including the Standard Educational Society, which objected to the Association taking such a stand. It was unanimously decided that, not only should this principle be upheld, but that all members should join in endeavoring to keep the trade free from any sales plans of this or similar character.



H. C. JOHNSON  
*President-elect of the Association*

That watchfulness would be necessary was indicated by the President when he read from an alleged sales talk sheet of the Standard Educational Society, in which appeared a plan of reorganizing its present canvass by promoting an International Bureau of Education, with a special appeal to business and professional women, all members of the bureau to become, without further payment, members of an international Greek letter society, the Iota Sigma, and to have special privileges for foreign travel, including opportunity to meet well-known people in the countries visited. Members of this "Bureau" were to have free a ten volume set of books and ten years' service in supplements, and for this would pay \$4.50 entrance fee and \$5 a month for 13 months.

The Association further decided after a special report from Raymond S. Branch to ask the Federal Trade Commission for a trade submittal on the subscription book business, which would mean that the Commission would meet with representatives of all houses in this trade, and, with them, come to an understanding about certain matters of trade ethics, such understanding not enforceable by any law but serving undoubtedly as the basis for any future complaints to the Commission. With the backing of the Commission's approval these rules would have a strong effect on the standards in the trade. These business submittals have been made for several other American industries with notable effect.

Besides its own reports and discussions, the convention was addressed by Carl B. Roden, librarian of the Chicago Public Library, who presented, as the attitude of the libraries on the subscription business, the fact that they did not usually wish to be canvassed as they did not buy that way; that they did not wish to pay full price, as they were quantity buyers, and that they did wish to have the privilege of buying odd volumes.

An address on "The National Association of Book Publishers and Its Accomplishments" was made by Frederic G. Melcher.

The convention visited the Lakeside Press of R. R. Donnelley & Sons on Monday where a luncheon was served. At the banquet at the Blackstone seventy-five were present and heard a notable address on "Shakespeare as a Salesman" by William B. Burruss of Kansas City. The Chicago *Tribune's* film on the making of a newspaper was also given.

### Three More Yale Films Completed

RAPID progress is being made on the production schedule of Yale University Press in its screen series of historical dramas for distribution by Pathé. The success which has attended the presentation of the first productions of the series has added fresh impetus to production activities and several additional titles will shortly be ready for distribution.

On December 30 "Daniel Boone" will be released. Other films completed are, "The Frontier Woman," portraying the heroic part played by women in the pioneer life of America, and "Peter Stuyvesant," dealing with the Dutch settlement on the Hudson River. Films in preparation are "Wolf and Montcalm" and "The Gateway of the West."



# AMERICAN FIRST EDITIONS

A Series of Bibliographic Check-Lists\*

*Edited by Merle Johnson and Frederick M. Hopkins*

Number 57

BRET HARTE 1839—1902

*Bret Harte*

Compiled by James Tufts

**H**ARTE lived a long literary life and it is impossible to cover here the occasional appearances of his output. Most of the books are collections of short stories, the scarce and typical item being "The Luck of Roaring Camp." The latter part of his life was spent in England, most of his work was published simultaneously there and in Germany, many times a different story being taken to head the compilation instead of the American title. Also many of the Boston issues were bound in various colored cloths.

THE LOST GALLEON. *San Francisco*, 1867.

CONDENSED NOVELS. *New York*, 1867.

THE LUCK OF ROARING CAMP. 1870.

Second edition contains the added story, "Brown of Calaveras."

PLAIN LANGUAGE FROM TRUTHFUL JAMES (THE HEATHEN CHINEE). *Chicago*, 1870.

9 sheets, in envelope. The first bound edition is Boston, 1871, while there is a facsimile edition *San Francisco*, 1871.

THE PLIOCENE SKULL. [*Washington*, 1871].

Second issue contains extract from proceedings of the California Academy of Natural Science, 1886.

EAST AND WEST POEMS. *Boston*, 1871.

POEMS. *Boston*, 1871.

Fields Osgood on title.

STORIES OF THE SIERRAS. *Boston*, 1872.

MRS. SKAGG'S HUSBANDS. *Boston*, 1873.

M'LISS. *New York*, [1873].

ECHOES OF THE FOOTHILLS. *Boston*, 1875.

GABRIEL CONROY. *Hartford*, 1876.

Small picture of bear on backbone.

TWO MEN OF SANDY BAR. *Boston*, 1876.

THANKFUL BLOSSOM. *Boston*, 1877.

THE STORY OF A MINE. *Boston*, 1878.

DRIFT FROM TWO SHORES. *Boston*, 1878.

THE TWINS OF TABLE MOUNTAIN. 1879.

FLIP AND FOUND AT BLAZING STAR. *Boston*, 1882.

IN THE CARQUINEZ WOODS. *Boston*, 1884.

ON THE FRONTIER. *Boston*, 1884.

BY SHORE AND SEDGE. *Boston*, 1885.

MARUJA. *Boston*, 1885.

THE QUEEN OF THE PIRATE ISLE. *London*, [1886].

Gilt edges.

Boston edition dated 1887 probably printed at the same time and place.

SNOW BOUND AT EAGLES. *Boston*, 1886.

THE CRUSADE OF THE EXCELSIOR. *Boston*, 1887.

A MILLIONAIRE OF ROUGH-AND-READY. *Boston*, 1887.

THE ARGONAUTS OF NORTH LIBERTY. *Boston*, 1888.

A PHYLLIS OF THE SIERRAS. *Boston*, 1888.

CRESSY. *Boston*, 1889.

THE HERITAGE OF DEDLOW MARSH. *Boston*, 1889.

A WAIF OF THE PLAINS. *Boston*, 1890.

A WARD OF THE GOLDEN GATE. *Boston*, 1890.



- A SAPPHO OF GREEN SPRINGS. *Boston, 1891.*  
 A FIRST FAMILY OF THE TASAJARA. *Boston, 1891.*  
 COLONEL STARBOTTLE'S CLIENT. *Boston, 1892.*  
 SUSY. *Boston, 1893.*  
 SALLY DOWS. *Boston, 1893.*  
 THE BELL RINGER OF ANGELS. *Boston, 1894.*  
 A PROTEGE OF JACK HAMLIN'S. *Boston, 1894.*  
 CLARENCE. *Boston, 1895.*  
 IN THE HOLLOW OF THE HILLS. *Boston, 1896.*  
 THREE PARTNERS. *Boston, 1897.*  
 STORIES IN LIGHT AND SHADOW. *Boston, 1898.*  
 MR. JACK HAMLIN'S MEDITATION. *Boston, 1899.*  
 FROM SAND HILL TO PINE. *Boston, 1900.*  
 UNDER THE REDWOODS. *Boston, 1901.*  
 CONDENSED NOVELS, SECOND SERIES. *Boston, 1902.*  
 SUE, A PLAY IN THREE ACTS. *London, 1902.*  
 OPENINGS IN THE OLD TRAIL. *Boston, 1902.*  
 TRENT'S TRUST. *Boston, 1903.*  
 STORIES AND POEMS AND OTHER UNCOLLECTED WRITINGS. *Boston, 1914.*  
 (Ed. Kozlay) 525 copies.  
 FOURTEENTH ANNIVERSARY OF THE SOCIETY OF CALIFORNIA PIONEERS. *San Francisco, 1864.*  
 Contains "Poem," by Harte.  
 OUTCROPPINGS. *San Francisco, 1866.*  
 Edited, with preface, by Harte.  
 THE LECTURES OF BRET HARTE (Kozlay). *Brooklyn, N. Y., 1909.*  
 DICKENS IN CAMP, FRONTIER STORIES, SALOMY JANE, and HER LETTER, are reprints.  
 BRET HARTE (T. Edgar Pemberton). *London, 1900.*  
 THE LIFE OF BRET HARTE (T. Edgar Pemberton). *London, 1903.*  
 This contains a bibliography.  
 BRET HARTE (Boynnton). *New York, 1909.*  
 THE LIFE OF BRET HARTE (Merwin). *Boston, 1911.*  
 200 copies, paper label.  
 WEST POINT TIC TACS. *New York, 1878.*  
 Contains "Cadet Grey," by Harte.  
 PROCEEDINGS OF THE THIRD ANNIVERSARY OF ARMY OF POTOMAC. *New York, 1872.*  
 Contains "The Old Major Exclaims," by Harte.  
 "AN EPISODE OF FIDDLETOWN," "ON THE OLD TRAIL," "THE HOODLUM BAND," and  
 "DEVIL'S FORD" are European titles for certain collections of Harte stories.  
 "A NIECE OF SNAPSHOT HARRY'S," and "A TREASURE OF THE REDWOODS" are titles used  
 in the Boston collected set.

## First of Year Staff Changes

**WILLIAM CAMERON ROBINSON**, formerly with L. C. Page Co., starts traveling for David McKay Co. on January 1.

**GEORGE C. EGLINTON**, formerly of the editorial staff of John Lane Co., has joined the staff of Robert M. McBride & Co.

**SUMNER H. BRITTON**, recently with Charles E. Graham Co., will represent R. M. McBride & Co. during 1924 in the Eastern territory, including New York City. He is a son of S. C. Britton of the old firm of Riley & Britton.

**JOHN H. APELER**, for several years General Manager with Moffat Yard & Co., has become associated with Barse & Hopkins.

**WM. H. KLEINTEICH** of George Sully & Company has decided to leave the publishing business to enter another field of activity.

**ARTHUR L. ZERBE** has been appointed Sales Manager of Laird & Lee, Inc., while George H. Flanagan and Edgar L. Zerbe have been added to the traveling staff of the house.

**EARL F. LEDERER** has resigned from Harper & Brothers to engage in another line of work. His territory in the South will be covered by Wm. E. Meagher, while James C. Mahoney will represent the house in New York City.

**GEROLD H. CARSON** of the publicity department of the Cosmopolitan Book Corporation has resigned to accept a post with Calkins & Holden's Advertising Agency.

**S. H. VOSS**, who is well-known to the trade on the Pacific Coast, will in the future represent Barse & Hopkins in that field.

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## Bringing Books To Guilford

By Andrew Millar

### CHAPTER VIII Signs and Mysteries

PAUL stayed but a few hours in his home city, just long enough to report to Mr. Kirkland and to see his father and mother. Mr. Kirkland listened with keen interest to Paul's account of his buying experience. "They didn't try to load you up, eh?"

Paul showed the bookseller the copies of the orders which he had placed and Mr. Kirkland examined them with a great deal of care.

"I should say," he commented, "that you will start out with a pretty fair stock. You have a very good selection there, and if you keep your ear to the ground so that you know your public, know what your people will demand, know what you can sell to them, you will get along all right."

He mentioned certain additional lines and items that might be carried to advantage when the time came to expand. Of these Paul made careful note, thanking Mr. Kirkland warmly.

Next morning at Guilford, Paul surveyed with a certain feeling of pride the bare room which was to become Paul Traynor's Bookstore. He realized, however, that much remained to be done before he would be ready to open his doors for business. During the return trip, Paul had conceived what seemed to him a good advertising idea and he decided to put this into practice. He stopped at a stationery shop and purchased a role of wrapping paper together with a marking brush, marking ink and some paste. He had noticed a cheap wooden table in his store and this served the purpose of Paul's first effort at sign production. The effort was somewhat crude and Paul was by no means satisfied with it himself. It read:

"SOMETHING IMPORTANT TO  
GUILFORD  
WILL HAPPEN HERE SOON  
GUESS WHAT IT IS"

It was Paul's idea to change the sign each day in an effort to rouse curiosity. He pasted the sign, which he had made very large, on the inside of the window and went to the sidewalk to survey his handiwork.

After a moment several others joined him and soon a crowd had gathered.

"What's it going to be?" was asked on all sides, but tho several surmises were made, no one suggested the correct answer. Apparently the coming of a bookstore was the last thing that Guilford, as represented by these window gazers, expected. Paul was interested in the comments and glad that his sign had so quickly aroused attention. A young man, at his elbow, said in a quiet tone:

"That sign is a good idea, but the execution is pretty bad."

"I know it is," said Paul, "but I'm not up on sign painting and I can't afford to have it done."

"You can't afford not to have it done," said the stranger, "until you can do a lot better than that. May I come inside and talk to you?"

Paul readily assented, and the stranger introduced himself as George Burton.

"I took a course at the Y. M. C. A. last winter," he explained, "and among other things, I studied sign writing. I am working over at Lowton's Hardware Store and I found that this training came in mighty handy. I advise you to take a course, too, but the school doesn't open until the 20th of September. Now, I'm not a sign painter and I won't charge you any fancy price, but I'd just as soon put in my noon hour earning a little extra change."

Paul explained that the sign now exhibited was to be the first of a series designed to awaken Guilford's interest in the new bookshop.

"Only," said Paul, "you mustn't tell anyone that it is to be a bookshop, at least not yet. I've got the ideas for the first six signs and if it won't cost too much I'll let you try it."

The two finally agreed on a price of one dollar for the three-quarters of an hour that Burton could spare out of his luncheon hour, and later Paul was delighted with his bargain, for when the time was up the entire six signs were all ready. They were very plain but presentable and Paul was glad to replace the crude one of his own making.

Paul made inquiry from Burton regarding a good carpenter and the hardware salesman immediately gave him the name



of a man whom he felt safe in recommending. When Paul locked the door preparatory to seeking the carpenter, he was pleased to note that a half dozen of Guilford's citizens were speculating as to what was behind his announcement.

The carpenter appeared to be a somewhat testy individual, a little opinionated, but remembering Burton's assurance that his prices were reasonable and his workmanship good, Paul made a bargain at terms that seemed to him favorable.

"Starting a bookstore, eh?" said Mr. Carley, the carpenter. "You'd do better to open a meat market or a grocery. Folks eat every day. For me, I haven't bought a book in ten years."

"Maybe you would if you had the opportunity, Mr. Carley," said Paul. "You know the Bible says man doesn't live by bread alone. Your mind needs nourishment, too."

"Mebbe so," said the carpenter expectorating profusely, "but I'd rather be selling something folks has got to have."

That he was a bit wary of the future of Paul's venture was shown by his demand for a cash settlement day by day. Carley proved a steady worker but nevertheless he found time to pass many sage remarks about persons and about life in general. Paul showed him the diagrams in his notebook and from these Carley readily understood what was wanted.

"I can do the job all right," Carley announced. "You don't need to stay around here any more than you want to."

Nevertheless Paul gave the work his vigilant supervision, well recalling Franklin's counsel as to the wisdom of such a course. The work proceeded famously and in four days the shelving was all in place and varnished. The tables were nearly completed, too, and Paul surveyed the room with a new pride in ownership. Invoices for his goods were beginning to arrive tho no shipments had been delivered as yet.

The second day found the second sign reading: "Think of the initials P. T." and most of the passersby said "Barnum" and

passed on smiling. The third sign read: "It begins with a B," and the fourth, "Come here September 1st." The fifth assured the people that "Here is something that Guilford will talk about."

It was on this day that Simon Leffer poked a long nose in the door and in a very sour voice said: "What you doing here, boy?"

Paul, a little nettled, returned: "Why it looks as tho we were putting up some shelving."

"Don't be impertinent, young man," snapped Leffer. "And let me tell you that if you are going to open up a store in this town, you're a plain fool. I've been at it twenty years and I never made a cent at it."

"Doesn't that mean that you are what you called the boy?" asked Carley with a very sober face.

"Not necessarily," snapped Leffer. The old grouch whose long nose had been in affairs not his own most of the time, did his utmost to learn what kind of a "fool store" Paul intended to open up, but Paul had developed clam-like qualities by this time.

"Come around on September first," he said, "and you'll find out."

The next day the old duffer approached Carley with a fatuous smile and offering a cigar indulged in more pleasantries than he had been guilty of for many a long day.

"What kind of business is the boy going into?" he asked finally in what he thought was a casual tone.

"Oh, that's what you're getting at?" said Carley. "Well he's paying me and he told me to keep still. Want your cigar back?" Leffer went out in high dudgeon, swearing never to employ Carley henceforth.

The preparations went on apace and during the final week of August the room began to look more and more like a store. Many of the shipments had arrived, and Paul had checked his invoices and placed the books along the shelves or on the tables. His plans for arrangement were not yet complete but he had placed the books according to subjects and was

### The Story So Far

*Paul Traynor, just out of college and with a five thousand dollar legacy, has leased a store in Guilford and has just completed his first purchase of stock. Besides the usual "interest in books" he has had vacation experience in the home-city bookstore and the generous advice of its owner, Mr. Kirkland.*

*Guilford, a small city without a bookstore, had been suggested by a fellow student at the co-educational college. Paul influenced by this feminine intuition decided Guilford was the ideal city for his venture.*

*Since there is no other bookstore in Guilford, Paul is surprised to find a nearby merchant hostile to his enterprise. However, he is determined to open on time and ignores all threats.*



ready to go ahead when two or three delayed shipments (and there are always delayed shipments) reached the store. He had kept the screen door tightly closed, but nevertheless the curious including the nosy Mr. Leffer had by this time discovered the secret.

## CHAPTER IX

### "The Best People."

Paul had completed his series of signs and the one that now remained in the window to stay until the store's opening advised the public to

"LOOK IN THIS WINDOW  
ON SEPTEMBER FIRST."

Mr. Penton had continued to take the greatest interest in Paul's movements and the two had several "important conferences" on the matter in which the broad general experience of the older business man was applied to the book-shop's problems. While Paul had a reasonable amount of self-confidence he possessed sense enough to desire to benefit by the experience of older men. He therefore listened very intently to Mr. Penton's comments which while general in nature proved to be very valuable. True to his promise, Mr. Penton had furnished Paul with a list of names.

"Get in touch with these people. Tell them what you are planning to do. Ask their interest and help," he said.

Paul carefully worked out a schedule which he believed would permit his seeing many of the people listed before the opening on September first, for he well realized that after that time his constant presence in the store would be vital to success.

"Not much play for me for awhile," he told himself.

There remained four days to complete the arrangement of the stock, to trim the window and to have the outside sign: "Paul Traynor's Bookstore" put in place. Carley, the carpenter, had put Paul on the track of a sign-painter who readily agreed to do the work on the afternoon of August thirty-first.

Paul at first thought of writing letters to the one hundred men and women on the list Mr. Penton had made. He finally decided on personal calls. In the first place the letters would cost quite a little money and Paul was convinced that they would not be nearly so effective. A letter has its uses but it cannot answer questions, and he very much desired that his prospects should show their interest by asking questions. The schedule allotted a certain num-

ber of hours each of the days to store arrangement, the morning and evening being devoted to that purpose, while the afternoons Paul set aside to calling on the people on the preferred list.

He had made careful preparation for his "selling talk." It is doubtful if ever a public speaker prepared more conscientiously, and in his room at Mrs. Broderick's, he rather freely rehearsed his intended remarks.

Wilfred Clionel, an architect, was at that time closely engaged with plans for the new hotel which was to add much to Guilford's prestige. He also felt that his prestige had been increased by the fact that the promoters of the project did not look out of town for their architect. Mr. Clionel was very affable and listened intently to Paul's story, which truth to tell, did sound a bit like a lesson conscientiously learned.

"Why, yes," he said when Paul came to a pause, "it ought to be a good thing for Guilford to have a bookstore. I'll be very glad to do what I can to make a go of it. I don't buy a lot of books, probably because we have no bookstore. I do send away by mail occasionally, but if there were a store convenient where I could see the books themselves, I'm sure I'd buy more of them. After all, Mr. Traynor, I think the books are their own best salesman. Keep a good stock and keep it looking attractive and that's half the battle."

Paul asked Mr. Clionel if he would be willing to mention the names of some of his friends who might be desirable additions to a mailing list. To this Mr. Clionel readily agreed and added the names of four men who possessed the necessary qualifications. Mr. Clionel asked to see the list, whereupon he made a number of comments on certain of those mentioned. Paul was fortunate in that he had chosen, quite by accident, to call upon the architect first because not every one was as gracious and several were so abrupt that had they been visited at the beginning they would assuredly have dampened the young bookseller's ardor.

Paul rather feared the interview with the dour Mr. Corkhill, but nevertheless determined to go thru with it, the name being on the list. Paul's private opinion was that the old gentleman's bark was worse than his bite. He had noticed at the luncheon that tho Mr. Corkhill snarled quite a bit, the other men seemed to be fond of him. However, Mr. Corkhill did not hold out a very roseate prospect to Paul.

"Sit down," he ordered, rather than invited. "I hope you make good, but you've

got a hard row to hoe, let me tell you. There's no taste in this town, no taste for music, art, literature, drama. Why, the average business man in Guilford doesn't know whether Walt Whitman was a poet or a leader of an orchestra. He does know that he wasn't a celebrated pitcher or a champion golf player."

Paul perceived that Mr. Corkhill's hobby in life was to grouch against existing conditions and for this reason he refused to be discouraged by his gloomy remarks. Mixed in with these, however, Mr. Corkhill made a number of suggestions of which Paul later made a very careful note and benefited thereby.

Had everyone on his list been as willing to be interviewed as Mr. Pawthorne and as unwilling to bring the interview to a close, Paul would have made scant progress with his list for Mr. Pawthorne conducted Paul into his private office and discussed literature with him for an hour and a half. Discussed literature? Rather say, that Mr. Pawthorne delivered a lecture for he presented his well-defined views on many authors, past and present. Mr. Pawthorne's lecture was certainly informing even if lengthy and didactic. About midway of the talk, a client was announced but Mr. Pawthorne with a wave of the hand, observed, "Let him wait." Paul sized up Mr. Pawthorne as a man of dilatory action, lacking in decision, too willing to talk at any time, and so he was. His long rambling discourses even when a very minor matter was at issue, were the despair of the judge in the circuit court. Paul later learned that His Honor read many detective novels during Mr. Pawthorne's orations and Paul sold him the new Oppenheim and Fletcher books when they came out.

Everyone upon whom Paul called remarked upon the novelty of a personal call from a new merchant. Most of the comments were pleasant and complimentary. A few told him plainly that a personal call was an intrusion but Paul disarmed most of them before leaving. One man, however, interrupted in the telling of a golf story, refused to forgive Paul for his intrusion or to listen to his story. "Put an ad in the 'Bugle,'" he advised, whereupon he and his friends laughed uproariously and the golf story was resumed.

By keeping steadily at it every afternoon Paul succeeded in making seventy-five calls in the four afternoons which he devoted to the work, leaving twenty-five to work in as occasion offered. He felt exceedingly gratified at the reception he had received and certain that he had made no mistake

in calling personally rather than writing letters. To each one he had presented the responsibility of Guilford to support a bookstore, he had pleaded for the personal support of each one and in most cases had been assured of receiving it, assurances that were carried out in degree in accord with the character of the one who made the promise. Paul wisely kept attention away from the commercial aspect of the venture, modestly stating his willingness to be satisfied with making a living and emphasized the need in every city of a good bookstore. Of course this campaign made the nature of his undertaking more or less an open secret but by this time Paul was indifferent to the fact. One thing the visits had accomplished at least, Paul had met seventy-five of the more prominent among Guilford's business men.

Coming back from the last of his calls which it was possible to make before the opening for business, Paul found Mr. Leffer peering in at the door of the store. As Paul came up Mr. Leffer turned and confronted him, an angry look upon his face.

(To Be Continued.)

## A Book-Clearing House in Canada

WILLIAM TYRRELL of 780 Yonge Street, Toronto, has developed a book-clearing house plan which the editors of the Canadian *Bookseller and Stationer* believe will prove very useful to the Canadian book-trade. Booksellers having on hand an overstock of any book which they desire to dispose of inform Tyrrell of the fact. Then a monthly list of books which various booksellers desire to sell appears in the *Bookseller and Stationer*. Other booksellers frequently find that in this way they can purchase books that they want at very favorable prices. The plan is considered valuable because it enables the bookseller to unload old stock and divert his capital into more active lines. It is also held that a difference in locality often means a variation in the local degree of acceptance for certain books and in such cases the plan is particularly advantageous. With the support of the booksellers and the consequent wide choice of titles appearing in the list Tyrrell feels certain that the clearing house will become invaluable to the Canadian book-trade.

GROVER CLEVELAND'S WIDOW, Mrs. Preston, co-operated with Professor Robert McElroy of Princeton University in the compilation of the official biography of Cleveland which *Harper* has just published.



## Obituary

### JOHN HENRY JOWETT

JOHN HENRY JOWETT, D.D., a prominent clergyman of the English Congregational Church, died at his home near Croyden on December 19th. At one period of his life from 1911 to 1918 he was pastor of the Fifth Avenue Presbyterian Church in New York. He was born in 1864.

Dr. Jowett was the author of many religious books. Among these were: "Apostolic Optimism," "From Strength to Strength," "Meditations for Quiet Moments," "Brooks by the Traveler's Way," "Thirsting for the Springs," "The Passion for Souls," "The Transfigured Church," "Silver Lining," "The Preacher: His Life and Work," "Things That Matter Most," "Daily Meditations," "The Eagle Life," and "The Friend on the Road."

WILLIAM H. HUMISTON, conductor and composer as well as critic, writer, and lecturer on music, died November 5 at the Fifth Avenue Hospital. He was in his fifty-third year. He was formerly an assistant conductor of the Philharmonic Society and for the last two years had been music critic of the Brooklyn *Daily Eagle*. He contributed frequently to magazines and was the author of a volume of essays on Wagner.

## Communication

### GRATIFYING RESULTS

The Mountain House,

Chillicothe, O., December 3, 1923.

Editor, *Publishers' Weekly*:

For a week or so I have been receiving dozens of letters from people who have read of my latest book in your magazine. I am rather anxious to see the article or reference to "Old Paper-making" which you have made and enclose ten cents for a copy.

If your advertisers get anything like the results from their announcements that I have from this little mention, they should be more than satisfied.

The edition of "Old Papermaking" is now all sold and from all indications an edition of 500 would have been taken, instead of the limited number of two hundred.

DARD HUNTER.

## Prize Offered for Prison Story

A THOUSAND dollar prize has been offered by *Cosmopolis Press*, publishers of "Crucibles of Crime," by Joseph F. Fishman, for the best play, motion picture scenario or short story adaptable into a play or scenario on the American jail as a force in the creation of criminals and the fostering of crime. The judges of the contest include Ludwig Lewisohn, Minnie Maddern Fiske, well-known actress; Carl Van Doren, literary editor of the *Century Magazine*; Dean George W. Kirkwey, formerly of Columbia University; and Ida Clyde Clarke, associate editor of *Pictorial Review*. There also will be a theatrical producer and a motion picture producer on the board, whose names will be announced later.

The thousand dollar prize will go to the best manuscript, but the five "next best" will be marketed if possible, and the entire remuneration given to the author. The contest is open to residents of all countries, provided the manuscript is written in English.

The termination date of the contest has not yet been decided upon. Manuscripts should be sent to "Contest Department, *Cosmopolis Press*, 257 West 71st St., New York." The publishers require that return postage accompany manuscripts when the authors wish them returned.

## Periodical Note

*The International Book Review*, beginning with the January issue, will be sold on the newsstands at 25c. per copy and to subscribers at \$2.50 per year. During 1923 the average monthly print of the magazine was 107,916 copies.

## Personal Notes

E. G. RICH, President of Small, Maynard & Co., sailed on December 22 for his annual visit to England.

HORACE B. LIVERIGHT returned on December 21 from a six week's visit abroad.

## Business Note

CHICAGO, ILL.—C. V. Ritter has moved to larger quarters at Room 201, Shons Building, 17 N. Wabash Ave. He will maintain there a display room containing a selection of art books, juvenile literature, reference works, standard sets, etc.



# The Weekly Record of New Publications

**T**HIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date; otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); sq., obl., nar., designate square, oblong, narrow.

## Adams, Mrs. Adeline Valentine

The spirit of American sculpture. 254p. il. S c. N. Y., National Sculpture Soc., 215 W. 57th St. bds. \$1.50

**Arabian Nights**; tales of wonder and magnificence; selected and edited by Padraic Colum; il. by Eric Pape. 400p. il. (col. front.) D (Children's classics) c. N. Y., Macmillan \$1.75

## Balderston, Lydia Ray

Laundering; home—institution. 401p. il. O (Lippincott's home manuals) [c. '23] Phil., Lippincott \$2.50

One section of the book is devoted to a detailed discussion of equipment—its selection, cost and care—and the evaluation of machines in terms of time-saving and fatigue-saving.

## Beebe, James Albert

The pastoral office. 307p. (bibl.) O [c. '23] N. Y., Methodist Bk. Concern \$3

An introduction to the work of a pastor, prepared at the suggestion of the General Conference Commission on Courses of Study.

## Binyon, Laurence, i.e. Robert Laurence, and Sexton, J. J. O'Brien

Japanese colour prints. 293p. il. (pt. col.) Q '23 N. Y., Scribner buck. \$25

The book takes up the subject period by period. Each chapter gives an account, with biographical details from Japanese sources, of the artists beginning work in the particular period covered by the chapter and is followed by an account of the movement of Ukiyo-ye and an appreciation of the chief works produced. At the end of the book will be found brief essays on some outstanding problems and a select list of important books printed in color.

## Boddie, W. W.

History of Williamsburg. 612p. il. maps O '23 Columbia S. C., State Co. \$5

## Bowen, Wilbur Pardon

Applied anatomy and kinesiology, the mechanism of muscular movement; 3rd ed., thoroughly rev. various p. il. (pt. col.) O (Physical educ. ser.) '23 Phil., Lea & Febiger \$3.75

**Breed, Charles B., and Hosmer, George L.** Elementary surveying; 5th ed. 612p. il. D '23 N. Y., Wiley \$4

## Britton, William Everett

Cases on the law of bills and notes. 944p. Q '23 Chic., Callaghan \$5.50

## Bryant, Ralph Clement

Logging; the principles and general methods of operation in the United States. 2nd ed., thoroly rev. 569p. il. O '23 N. Y., Wiley \$4.50

## Burling, Beverly B., and Grambsch, R. H.

Automotive electricity; pt. II, Ignition systems. 67p. il. Q '23 Milwaukee, Bruce Pub. Co. pap. \$1.85

## Burns, Lee

Indianapolis, the old town and the new; a brief account of some of the changes that have taken place during a third of a century. 45p. il. O c. Indianapolis, [Lee Burns and Frederick Polley] pap. \$1

The illustrations by Frederick Polley add greatly to the general attractiveness of the book.

## Carroll, J. M.

A history of Texas Baptists; comprising a detailed account of their activities, their progress and their achievements; ed. by J. B. Cranfill. 1042p. il. O c. Dallas, Tex., Baptist Standard Pub. Co. \$5

## Chatterton, Edward Keble

Romance of the sea rovers. 309p. il. O '24 Phil., Lippincott \$3

## Alexander, W. P.

The irrigation of sugar cane in Hawaii. 109p. il. Q '23 Honolulu, Hawaii, Hawaiian Sugar Planters' Assn. pap. apply

## American Bankers' Assn. Commission on Commerce and Marine

China, an economic survey, 1923. 40p. il. O '23 N. Y., [Author], 5 Nassau St. gratis

## Brooks, Keith L., comp.

What saith the Scripture? The exact teaching of the Bible on the vital doctrines of Christian faith. 60p. T [c. '23] Los Angeles, Cal., Biola Bk. Room, 536 S. Hope St. pap. 25 c.

## Burroughs Wellcome & Co.

Wellcome photographic exposure calculator; handbook and diary; 1924; American ed. 236p. il. nar. T [n. d.] N. Y., [Author], 11 E. 41st St. apply

**Cohen, Julius Berend**

Organic chemistry for advanced students; pt. 1, reactions; 4th ed. 431p. (bibl. footnotes) O '23 N. Y., Longmans \$6

Organic chemistry for advanced students; pt. 2, structure; 4th ed. 468p. (bibl. footnotes) il. O '23 N. Y., Longmans \$6

Organic chemistry for advanced students; pt. 3, synthesis; 4th ed. 419 p. (bibl. footnotes) il. O '23 N. Y., Longmans \$6

**Collier, William Miller**

The law and practice in bankruptcy under the national Bankruptcy act of 1898, official and supplemental forms; 13th ed., with amendments of statutes and rules; 4 v. various p. O '23 Albany, N. Y., M. Bender fab. set \$40

**Cowan, Andrew Reid**

A guide to world-history. 432p. O '23 N. Y., Longmans \$3

**Coy, Genevieve Lenore**

The interests, abilities and achievements of a special class for gifted children. 199p. (6p. bibl.) tabs. O (Teachers College contribs. to educ., no. 131) c. N. Y., Teachers College, Columbia Univ. \$1.75

**Cunningham, Bess V.**

The prognostic value of a primary group test; a study of intelligence and relative achievement in the first grade. 64p. (2p. bibl.) O (Teachers Coll. contribs. to educ., no. 139) c. N. Y., Teachers College, Columbia Univ. \$1.50

**Dahl, George**

The heroes of Israel's golden age; from Samuel to Micah. 345p. il. D (Great leaders ser.) '23 N. Y., Macmillan \$2

**Dallimore, W., and Jackson, A. Bruce**

A handbook of coniferae, including ginkgoaceae. 581p. (2p. bibl.) il. O '23 N. Y., Longmans \$14

Written from the point of view of the gardener, forester, and student, in as simple language as possible.

**Dawson, Rev. Marshall**

Nineteenth century evolution and after. 156p. (bibl. footnotes) D c. N. Y., Macmillan \$1.50

A study of personal forces affecting the social process, in the light of the life-sciences and religion.

**Dumas, Alexandre**

Twenty years after; new ed. with illustrations by Rowland Wheelwright. 786p. il. (col.) O '23 N. Y., Dodd, Mead \$3.50

**Dumas, S., and Vedel-Peterson, K. O.**

Losses of life caused by war; ed. by Harald Westergaard. 192p. O (Carnegie Endowment for Int. Peace; Div. of economics and history) '23 N. Y., Oxford \$2

**Evans, Edwin**

Beethoven's nine symphonies fully described and analyzed. v. 1; Containing nos. 1 to 5 inclusive. 404p. il. D '23 N. Y., Scribner \$3.75

"A series of chapters giving a complete account of thematic material and auxiliary motives; an analytical chart of each movement; full technical descriptions of developments; particulars of formal and rhythmic features; epitomical tables, etc."

**Fay, Henry**

An advanced course in quantitative analysis; with explanatory notes; 2nd ed. 123p. il. O '23 N. Y., Wiley \$1.50

**Freeman, Grace M.**

Little voices; stories and poems for children. 64p. il. O '23 Rock Island, Ill., Augustana Bk. Con. bds. 30 c.

**Furneaux, William Mordaunt**

The book of psalms; a rev. version. 272p. D [n. d.] N. Y., Doran \$2  
A rendering of the Psalter that attempts to correct mistranslations and obscure passages.

**Glover, Lady**

Memories of four continents. 318p. il. O '23 Phil., Lippincott \$5

**Gooch, George Peabody**

Franco-German relations, 1871-1914; the Creighton lecture for 1923. 64p. (bibl. footnotes) O '23 N. Y., Longmans pap. 90 c.

**Goodchild, George**

Trooper O'Neill. 277p. D c. N. Y., G. Howard Watt, 558 Madison Ave. \$1.75  
A story of the Northwest Mounted Police.

**Gordon, Saul**

Gordon's annotated forms of agreement; introd. by S. Maurice Wormser. 947p. O '23 N. Y., Prentice-Hall fab. \$10

**Greene, William Chase**

The achievement of Greece; a chapter in human experience. 344p. O c. Cambridge, Mass., Harvard Univ. Press \$3.50

At every point the author, who is assistant professor of Greek and Latin in Harvard University, emphasizes those elements in Greek achievement that have been of permanent worth and are of special pertinence at the present time.

**Greever, Garland, and Bachelor, Joseph M.**

The Century book of selections. 449p. S c. N. Y., Century \$1.50

A varied collection; with each model followed by an assignment; compiled for the student who aims at proficiency in workaday writing.

**Coffey, J. S.**

Swine judging for beginners. 16p. il. O (Agric. Coll. extension ser. bull., v. 16, no. 4) '21 Columbus, O., Ohio State Univ. pap. apply

**Common Brick Manufacturers' Assn. of America**

Your next home; photographs and plans of sixty beautiful homes. 64p. il. O [c. '23] Cleveland, O., [Author] pap. 10 c.

**Eaton, Roy Wesley**

Eaton's graded speller; including a carefully prepared list of words for each grade, a list of contest words, rules of spelling and orthography, abbrevi-

ations, prefixes, suffixes, contest rules, score sheet measurement scales, dictation exercises and state examination questions. 112p. D '22 c. '17-'22 Omaha, Neb., Omaha School Supply Co. apply

Eaton's true blue contest speller; including the contest rules and contest words from Eaton's graded speller. 109p. T c. Omaha, Neb., Omaha School Supply Co. pap. apply

**Ewing, D. D.**

Emergency braking on electric cars. 163p. il. O (Pubs. of the engineering depts., v. 7, no. 7) '23 Lafayette, Ind., Purdue University pap. apply



**Hind, Charles Lewis**

Landscape painting from Giotto to the present day; v. 1, From Giotto to Turner. 314p. il. (col. front.) O (Universal art ser.) [n. d.] N. Y., Scribner \$8.50

**Hubbard, Kin**

Comments of Abe Martin and his neighbors; and several more or less helpful essays bearing directly on a variety of important matters. no p. il. S [n. d.] Indianapolis, Abe Martin Pub. Co. bds. \$1.50

A little book of wit and wisdom culled from Abe Martin's columns in the Indianapolis News.

**Humphreys, John S.**

Bermuda houses. 317p. il. maps Q c. Bost., Marshall Jones \$15

**Hunter, George Leland**

Decorative furniture. 480p. il. (pt. col.) Q c. Phil., Lippincott \$25

**Jinarajadasa, Curuppumullage, ed.**

The early teachings of the Masters, 1881-1883. 245p. il. D c. Chic., Theosophical Press, 826 Oakdale Ave. \$2.75  
For students of theosophy.

**Joyce, George Hayward, S.J.**

Principles of natural theology. 640p. (bibl. footnotes) D (Stonyhurst philosophical ser.) '23 N. Y., Longmans \$2.80

**Kent, Robert T., and others**

Mechanical engineers' handbook; 10th ed., rewritten and enl. 2263p. il. S '23 N. Y., Wiley lea. \$7

**Kerr, John Martin Munro, M.D., and others**

A combined text-book of obstetrics and gynecology. 1026p. il. O N. Y., Wm. Wood \$10

**Khan, Syed Sirdar Ali**

The life of Lord Morley. 347p. front. (por.) O '23 N. Y., Pitman \$3.50

An account by an Indian writer of the public career of the late Viscount Morley of Blackburn who established his reputation as a statesman in connection with Indian reforms.

**Landon, Herman**

The room under the stairs. 310p. D c. N. Y., G. Howard Watt \$2

A new detective story by the author of "Gray Terror." The mystery of a reported death leads the supposed victim from a humdrum existence into a whirl of amazing adventures.

**Frederick, Mrs. Christine**

You and your laundry. 40p. il. O [c. '22] N. Y., Hurley Machine Co., 151 W. 42nd St. apply

**Grollman, Arthur**

The measurement of osmotic pressure and its application to a study of aqueous phenol solutions. 16p. diagrs. O '23 Easton, Pa., Eschenbach Pr. Co. apply

**Hanger, Wallace E.**

Outgrowing in Ohio. no p. il. O (Agric. Coll. extension ser. bull., v. 16, no. 6) '21 Columbus, O., Ohio State Univ. pap. apply

**Home Economics Dept. Ohio State University.**

Directions for making an inexpensive dress form. no p. il. O (Agric. Coll. extension ser. bull., v. 16, no. 7) '22 Columbus, O., Ohio State Univ. pap. apply

**Kennard, D. C.**

Summer care of pullets for winter egg produc-

**Lanyon, Walter Clemow**

Your heritage. 68p. S '23 Wash., D. C., Model Pr. Co. \$1

**Leonard, Clarence Ettienne, comp.**

The Fulton-Hayden-Warner ancestry in America. 620p. O '23 N. Y., Tobias A. Wright, 150 Bleeker St. \$10

**Lewis, William S., and Phillips, Paul C.**

The journal of John Work, a chief-trader of the Hudson's Bay Co. during his exposition from Vancouver to the Flatheads and Blackfeet of the Pacific Northwest; with an account of fur trade in the Northwest, and life of Work. various p. (8p. bibl.) il. O (Early western journals, no. 1) '23 Chic., A. H. Clark Co. \$6

**Litman, Simon**

Essentials of international trade. 404p. il. O '23 N. Y., Wiley \$3.50

Living (The) church annual; the churchman's year book and American church almanac, 1924. 644p. il. (pors.) D [c. '23] Milwaukee, Morehouse Pub. Co. \$1.25; pap. \$1

**Lloyd George, David**

Where are we going? 371p. O [c. '23] N. Y., Doran \$3

**McLaren, J.**

A concise English-Kafir dictionary. 327p. D '23 N. Y., Longmans \$3

**McMichael, Stanley L., and Bingham, Robert F.**

City growth and values. 369p. (4p. bibl.) il. O c. Cleveland, O., Stanley McMichael Pub. Co., 1222 Prospect Ave. \$4

A compilation of facts concerning the manner in which cities develop, and observations on the concurrent movement of real estate values.

**Magnussen, J. J., and others**

Danish-English dictionary; 2nd ed. 308p. O '23 Milwaukee, Wis., C. N. Caspar Co. bds. \$1.75

**Malden, R. H.**

Problems of the New Testament today; with list of books referred to in the notes, a chronological list of books of the New Testament, appendixes on the Virgin Birth and the Resurrection, and an index. 250p. O '23 N. Y., Oxford \$2.20

tion. no p. O (Agric. Coll. extension ser. bull., v. 16, no. 8) '22 Columbus, O., Ohio State Univ. pap. apply

**Kilpatrick, Martin**

The measurement of the velocity of the reaction between iodine and acetone in acid solution the effect of certain non-electrolytes upon the temperature coefficient. 14p. O '23 Easton, Pa., Eschenbach Pr. Co. apply

**Levitas, Arnold**

A sail around Manhattan isle. 2p. O [n. d.] Jersey City, N. J., W. A. Hildebrand, 21 Montgomery St. pap. 15 c.

**Library Extension Division**

Illinois libraries, and Supplement to Illinois libraries. various p. O (v. 5, no. 4) '23 Springfield, Ill., [Author] pap. apply

**Meyer, Henry H., ed.**

The superintendent's helper, 1924. 198p. nar. T [c. '23] N. Y., Methodist Bk. Con. 40 c.



**Mason, Roy**

Judgment of the storm; based on the photoplay by Ethel Styles Middleton as produced by Palmer Photoplay Corp. 308p. il. D c. Garden City, N. Y., Doubleday \$1.50  
Including the continuity from which the picture was filmed. It is the story of a soul struggle between love and duty.

**Meisenbach, A. C., comp.**

Acme commodity and phrase code. 904p. tabs. Q [c. '23] San Francisco, Acme Code Co. \$30

**Mellor, Joseph William**

A comprehensive treatise on inorganic and theoretical chemistry; v. 4. 1083p. (bibl.) il. O '23 N. Y., Longmans \$20

**Moody, Charles Harry**

The choir-boy in the making; a practical and concise treatise on the training of choristers; with a preface by Sir Hugh Allen. 44p. il. S '23 N. Y., Oxford 85 c.

**Morecroft, John Harold, and Hehre, Frederick W.**

Continuous current circuits and machinery. 467p. il. O '23 N. Y., Wiley \$4

**Moyer, James Ambrose, and others**

Elements of engineering thermodynamics; 2nd ed., rev. 236p. diags. O '23 c. '20 N. Y., Wiley \$2.50

**Muir, Ramsay**

The making of British India, 1756-1858; described in a series of dispatches, treatises, statutes, and other documents, selected and edited with introd. and notes. 412p. D (Pubs. of Univ. of Manchester; historical ser. no. 28) '23 N. Y., Longmans \$2.50

**Newton, Arthur Percival, ed.**

Federal and unified constitutions; a collection of constitutional documents for the use of students. 452p. D (Univ. of London historical ser., no. 11) '23 N. Y., Longmans \$5

**Nichols, William Theophilus**

The safety first club fights fire. 345p. il. D (The Safety first ser.) c. Phil., Penn \$1.75

In which Sam Parker and his friends meet with stubborn opposition to their plans, and a forest fire intervenes to prove the club's methods are right.

**Moore, Raymond C., and Elledge, Emmett R.**

Oil and gas resources of Kansas; pt. 5, Allen and Neosho counties. 22p. diags. O (Kan. state geol. sur., bull. 6) [n. d.] Lawrence, Kan., State Geological Survey pap. apply

New practical typewriting; Pennell ed.; a series of graded lessons, general information about typewriting, capitals, punctuation, letter writing, telegrams, abbreviations, hints to stenographers, facsimile typewriting forms. no p. obl. O [c. '23] Cleveland, O., Practical Text Book Co. \$1

**Parks, T. H.**

Some insects injurious to red clover. 16p. il. O (Agric. Coll. extension ser. bull., v. 16, no. 10) '21 Columbus, O., Ohio State Univ. pap. apply

Report of the committee on the simplification of paper sizes and other data; issued by the committee appointed by the Bureau of standards of the dept. of commerce. 103p. il. O [n. d.] Wash., D. C., Bureau of Standards, Dept. of Commerce pap. apply

**Rocheleau, W. F.**

The story of leather, boots and shoes. 32p. il.

**Norwood, F. W., D.D.**

Moods of the soul. 214p. D [n. d.] N. Y., Doran \$1.75

A new volume of City Temple [London] sermons, by the author of "The Cross and the Garden."

**O'Kane, Walter Collins**

Jim and Peggy at Apple-top farm. 237p. il. D c. N. Y., Macmillan \$1.75

The experiences of a boy and girl from the city who help build a successful fruit and vegetable farm and have an absorbing time while doing it.

**Orchard, Hugh Anderson**

Fifty years of Chatauqua; its beginnings, its development, its message, and its life. 313p. D c. Cedar Rapids, Ia., Torch Press \$2

**Paul, J. H.**

Boiler chemistry and feed water supplies; 2nd ed. 261p. front. diags. O '23 N. Y., Longmans \$4.50

**Payot, Jules**

The conquest of happiness; tr. by Richard Duffy. 421p. D '24 c. '23 N. Y., Funk \$1.75

The nine conditions of happiness as here pointed out are health, work, the conquest of moral liberty, society, money, power, the family, a love of nature and intellectual culture.

**Pearson, F. Arthur**

Ticket and show card designing. 82p. il. O '23 N. Y., Pitman \$1.25

**Peirce, Charles S.**

Chance, love and logic. 318p. (10p. bibl.) O c. N. Y., Harcourt \$3.50

**Poate, Ernest M.**

Behind locked doors; a detective story. 320p. D [c. '23] N. Y., Chelsea House \$2  
A mystifying tale built around the inexplicable murder of old Major Conford, stabbed with his own knife—and involving among others his very pretty niece Mildred and a young ambulance surgeon of Bellevue.

**Pollard, Alfred W.**

Shakespeare's hand in the play of Sir Thomas More; with the text of the Ill May Day scenes edited by Walter Wilson Greg. various p. D (Shakespeare problems, no. 2) '23 N. Y., Macmillan bds. \$3.50

The object of the book is to strengthen the evidence that Shakespeare wrote three pages which form part of the play of "Sir Thomas More." Besides the work of Professor Pollard, it includes papers by E. Maunde Thompson, J. Dover Wilson and R. W. Chambers.

S (Little classics ser.) '23 c. '22 Chic., Flanagan

The story of paper, pens, pencils, etc. 32p. il. S (Little classic ser.) [c. '22] Chic., Flanagan pap. 7 c.

**Skinner, Alanson, and Parker, Arthur C.**

The Algonkian occupation of N. Y.; 1, General archeological criteria of early Algonkian culture; 2, Outline of the Algonkian occupation in N. Y. 80p. il. O (Researches and transactions of the N. Y. state archeological assn., v. 4, no. 2) '23 Rochester, N. Y., Louis H. Morgan Chapter of N. Y. State Arch. Soc. pap. apply

**Smith, James John**

The solution of differential equations by a method similar to Heaviside's. various p. O '23 Phil., Press of J. B. Lippincott apply

**Swift, Harold H., and Butler, Nathaniel**

The world's Columbian exposition and the University of Chicago; radio talks broadcasted by the Daily News station, Hotel La Salle, Chicago, Oct. 2nd and 3rd, 1923. 11p. O '23 Chic., Univ. of Chicago pap. apply

**Remick, Grace May**

The Sheldon six—Connie. 369p. il. D (The Sheldon six ser.) c. Phil., Penn \$1.75

Connie is the carburetor of the Sheldon family machine—the one who loves housework, takes care of the whole family and is almost too-ready to do things for others.

**Robinson, Leland Rex**

Foreign credit facilities in the United Kingdom; a sketch of post-war development and present status. 229p. O (Columbia Univ. studies in history, economics and public law; v. 108, no. 2) c. N. Y., Longmans

pap. \$2.50

**Rusk, Rogers D.**

How to teach physics. 196p. (bibl. footnotes) il. D (Lippincott's school project ser.) [c. '23] Phil., Lippincott \$1.80

**Shadwell, Arthur**

Drink in 1914-1922; a lesson in control. 256p. O '23 N. Y., Longmans \$3.50

The book was written for the Carnegie Endowment Fund for International Peace as one of the war monographs and consequently its scope was limited by editorial requirements to the war experience of Great Britain.

**Slattery, Charles Lewis**

The spirit of France, as told in forty-two sonnets. 74p. il. O c. N. Y., Macmillan  
lim. ed. bds. \$4 bxd.

**Smythe, J. A.**

Lead; its occurrence in nature, the modes of its extraction, its properties and uses, with some account of its principal compounds. 349p. (bibl. footnotes) il. O (Monographs on industrial chemistry) '23 N. Y., Longmans \$5.25

**Sophocles**

Sophocles, Oedipus, King of Thebes; tr. by Gilbert Murray into English rhyming verse with explanatory notes and five illustrations from the play as staged by Sir John Martin-Harvey. no p. il. D '23 N. Y., Oxford \$1.25

**Southey, Robert**

Southey's Life of Nelson; ed. for school use by Allan F. Westcott. 373p. (bibl. note) il. S (Lake English classics) [c. '23] Chic., Scott, Foresman 64 c.

**Souder, Harry J., ed.**

Who's who in New Jersey; Cumberland Co. ed. 266p. il. Q c. N. Y., Nat'l Biographic News Service, 51 E. 42nd St. apply

**Springer, Norman**

Fire mountain. 335p. D c. N. Y., G. Howard Watt, 558 Madison Ave. \$2

A thrilling sea romance of piracy, shipwreck and hidden treasure, by the author of "The Blood Ship."

**Stagg, Clinton Howard**

Thornley Colton, blind detective. 343p. D c. N. Y., G. Howard Watt \$2

How Thorney Colton solves the mystery that surrounds the murder of a young violinist on the night of her debut.

**Stevenson, Robert Louis**

A Robert Louis Stevenson birthday book; comp. by R. B. P. no p. Tt ['23] N. Y., Scribner bds. \$1

A Stevenson quotation for every day in the year.

**Sullivan, James D., comp.**

Minutes of the Albany committee of correspondence, 1775-1778; prepared for publication by the Division of archives and history; v. 1. 1011p. Q '23 Albany, N. Y., Univ. of State of N. Y. apply

**Taylor, Grace Adelaide**

An inventory of the minds of individuals of six and seven years mental age. 153p. (3p. bibl.) O (Teachers College contribs. to educ., no. 134) c. N. Y., Teachers College, Columbia Univ. \$1.75

**Thornton, William Wheeler**

The complete guide for Indiana township officers; 7th ed. 1024p. O '23 Cin., W. H. Anderson Co. buck. \$7.50

**Toops, Herbert Anderson**

Tests for vocational guidance of children thirteen to sixteen. 171p. (bibl.) O (Teachers College contribs. to educ., no. 136) c. N. Y., Teachers College, Columbia Univ. \$1.60

**Torrey, Raymond H., and others**

New York walk book. 233p. il. maps D (Am. geographical society outing ser., no. 2) c. N. Y., Am. Geographical Society

limp cl., \$2; pocket ed., \$4

A handbook for hikers, with suggestions for excursions afoot within a radius of fifty to one hundred miles of the city and including Westchester County, the highlands of the Hudson and the Ramapo, northern and central New Jersey and the New Jersey Pine Barrens, Long Island, the Shawangunk Range, the Catskills, and the Taconic. The special pocket edition includes also a reprint of Dr. Robert L. Dickinson's illustrated booklet on the "Palisades Interstate Park."

**Texas. University of Texas**

Announcement of courses offered in the extension teaching centers at Austin, Fort Worth, Houston, San Antonio. 8p. O (Univ. of Tex. bull., no. 2338) '23 Austin, Tex., Univ. of Texas pap. apply

**U. S. Geological Survey**

Topographical map of Hawaii. In sheet 18 x 20 inches. Contents: Pahala (1m.=1"). Wash., D. C., Off. of Survey pap. 10 c.

Topographical maps of the United States. In sheets 16 x 20 inches. Wash., D. C., Off. of Survey pap. ea. 10 c.

Contents: California: Tierra Loma sheet (Fresno Co.) (1/2m.=1"); Wisdom Well sheet (Fresno Co.) (1/2m.=1").

Illinois: Dongola sheet (1m.=1"); Monmouth sheet (Warren Co.) (1m.=1").

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Virginia-West Virginia: Ronceverte sheet (1m.=1"); Middletown sheet (1m.=1").

Wisconsin: Blanchardville sheet (1m.=1").

**Vickers, G. S., and Kennard, D. C.**

How to raise the chicks. no p. il. O (Agric. Coll. extension ser. bull., v. 18, no. 8) '23 Columbus, O., Ohio State Univ. pap. apply

**White, Owen**

Out of the desert; the historical romance of El Paso. 450p. il. O '23 El. Paso, Tex., McMath Co. apply



**Ullman, George**

Captive balloons [verse]. 175p. O c. N. Y., Duffield bds. \$1.50

**U. S. General Service Schools**

The German offensive of July 15, 1918 (Marne source book). 923p. maps O '23 Fort Leavenworth, Kan., General Service Schools Press \$3

**Vail, Lawrence**

Piri and I. 245p. D c. N. Y., Lieber & Lewis \$2

The whimsical story of Piri and her gay friends who move from London to Paris, to New York and back in their search for distraction.

**Veiby, John [Thorielf, pseud.]**

Utopian essays; The flowers of democracy; For sports only; The powers that be. 135p. D [c. '23] South Bend, Ind., [Author], Box 294 \$1

**Walker, Edward Dwight**

Reincarnation; a study of forgotten truth. 375p. (16p. bibl.) D '23 Point Loma, Cal., Aryan Theosophical Press \$1.75

**Washburne, George Adrian**

Imperial control of the administration of justice in the thirteen American colonies, 1684-1776. 191p. (bibl. footnotes) O (Colum-

bia Univ. studies in history, economics and public law, v. 105, no. 2) c. N. Y., Longmans pap. \$2

**Webster, Hutton, and others**

A teacher's manual accompanying the Webster-Knowlton-Hazen European history maps. 102p. D [c. '23] Chic., A. J. Nystrom & Co. \$1

**Wells, Guy Fred**

Parish education in colonial Virginia. 95p. (3p. bibl.) O (Teachers College contribs. to educ., no. 138) c. N. Y., Teachers College, Columbia Univ. \$1.50; pap. \$1

**Whitley, W. T.**

A history of British Baptists. 393p. O '23 Phil., Lippincott \$4.50

**Williams, Archibald**

The marvels of railways; interesting accounts of the rise and development of railroad systems in many parts of the world. 249p. il. O '24 Phil., Lippincott \$2  
The contents of this volume are drawn from the author's larger volume entitled "The Romance of Modern Locomotion."

**Wright, Joseph, and Wright, Elizabeth Mary**

An elementary Old English grammar. 200p. O '23 N. Y., Oxford \$2

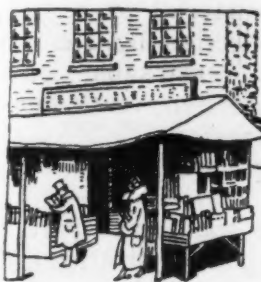
## Title Index to the "Weekly Record"

Does not include the material listed in smaller type

- Abe Martin and his neighbors, Comments of. Hubbard, K. \$1.50 *Abe Martin Pub Co.*  
Acme commodity and phrase code. Meisenbach, A. C. \$30 *Acme Code Co.*  
Applied anatomy and kinesiology. Bowen, W. P. \$3.75 *Lea & Febiger*  
Arabian nights. Colum, P. \$1.75 *Macmillan*  
Automotive electricity. Burling, B. B. and Grambsch, R. H. \$1.85 *Bruce*  
Beethoven's nine symphonies fully described and analyzed. Evans, E. \$3.75 *Scribner*  
Behind locked doors. Poate, E. M. \$2 *Chelsea House*  
Bermuda houses. Humphreys, J. S. \$15 *Marshall Jones*  
Boiler chemistry and feed water supplies. Paul, J. H. \$4.50 *Longmans*  
British Baptists, A history of. Whitley, W. T. \$4.50 *Lippincott*  
Captive balloons. Ullman, G. \$1.50 *Duffield*  
Cases on the law of bills and notes. Britton, W. E. \$5.50 *Callaghan*  
Century book of selections, The. Greever, G. and Bachelor, J. M. \$1.50 *Century*  
Chance, love and logic. Previce, C. S. \$3.50 *Harcourt*  
Chemistry, A comprehensive treatise on inorganic and theoretical chemistry. Mellor, J. W. \$20 *Longmans*  
Choir-boy in the making, The. Moody, C. H. 85c. *Oxford*  
City growth and values. McMichael, S. L. and Bingham, R. T. \$4 *Stanley McMichael Pub. Co.*  
Coniferae, A handbook of. Dallimore, W. and Jackson, A. B. \$14 *Longmans*  
Conquest of happiness, The. Payot, J. \$1.75 *Funk*  
Continuous current circuits and machinery. Morecroft, J. H. and Hehre, F. W. \$4 *Wiley*  
Danish-English dictionary. Magnussen, J. J. \$1.75 *Caspar*  
Decorative furniture. Hunter, G. L. \$25 *Lippincott*  
Drink in 1914-1922. Shadwell, A. \$3.50 *Longmans*  
Early teachings of the masters, The. Jinarajadasa, C. \$2.75 *Theosophical Press*  
Engineering thermodynamics, Elements of. Moyer, J. A. \$2.50 *Wiley*  
English-Kafir dictionary, A concise. McLaren, J. \$3 *Longmans*  
Federal and unified constitutions. Newton, A. P. \$5 *Longmans*  
Fifty years of Chatauqua. Orchard, H. A. \$2 *Torch Press*  
Fire mountain. Springer, N. \$2 *G. H. Watt*  
Foreign credit facilities in the United Kingdom. Robinson, L. R. \$2.50 *Longmans*  
France, The spirit of. Slattery, C. L. \$4 *Macmillan*

- Franco-German relations, 1871-1914. Gooch, G. P. 90c. *Longmans*
- Fulton-Hayden-Warner ancestry in America. Leonard, C. E. \$10 *T. A. Wright*
- German offensive of July 15, 1918, The. \$3 *U. S. General Service Schools Press*
- Gordon's annotated forms of agreement. Gordon, S. \$10 *Prentice-Hall*
- Greece, The achievement of. Greene, W. C. \$3.50 *Harvard Univ. Press*
- Guide to world history, A. Cowan, A. R. \$3 *Longmans*
- Heroes of Israel's golden age, The. Dahl, G. \$2 *Macmillan*
- How to teach physics. Rusk, R. D. \$1.80 *Lippincott*
- Imperial struggle of the administration of justice in the thirteen American colonies. Washburne, G. A. \$2 *Longmans*
- Indianapolis, the old town and the new. Burns, L. \$1 *L. Burns & F. Polley*
- Indiana township offices, The complete guide for. Thornton, W. W. \$7.50 *W. H. Anderson*
- Interests, abilities and achievements of a special class for gifted children. Coy, G. L. \$1.75 *Teachers' College*
- International trade, Essentials of. Litman, S. \$3.50 *Wiley*
- Inventory of the minds of individuals of six and seven years mental age, An. Taylor, G. A. \$1.75 *Teachers' College*
- Japanese color prints. Binyon, L. \$25 *Scribner*
- Jim and Peggy at Apple-top farm. O'Kane, W. C. \$1.75 *Macmillan*
- Journal of John Work, The. Lewis, W. S. and Phipplis, P. C. \$6 *A. H. Clark Co.*
- Judgment of the storm. Mason, R. \$1.50. *Doubleday*
- Landscape painting from Giotto to the present day. Hind, C. L. \$8.50 *Scribner*
- Laundering. Balderston, L. R. \$2.50 *Lippincott*
- Law and practice in bankruptcy, etc. Collier, W. M. \$40 *M. Bender*
- Lead. Smythe, J. A. \$5.25 *Longmans*
- Life of Lord Morley, The. Khan, S. S. A. \$3.50 *Pitman*
- Little voices. Freeman, G. M. 30c. *Augustana Bk. Con.*
- Living church annual, The. \$1.25, \$1 *Morehouse Pub Co.*
- Logging. Bryant, R. C. \$4.50 *Wiley*
- Losses of life caused by war. Dumas, S. and Vedel-Peterson, K. O. \$2 *Oxford*
- Making of British India, The. Muir, R. \$2.50 *Longmans*
- Mechanical engineers' handbook. Kent, R. T. \$7 *Wiley*
- Memories of four continents. Glover, Lady. \$5 *Lippincott*
- Minutes of the Albany committee of correspondence, 1775-1778. Sullivan, J. D. *Univ. of State of N. Y.*
- Moods of the soul. Norwood, F. W. \$1.75 *Doran*
- Natural theology, Principles of. Joyce, G. H. \$2.80 *Longmans*
- New Testament today, Problems of the. Malden, R. H. \$2.20 *Oxford*
- New York walk book. Torrey, R. H. \$2, \$4 *Am. Geographical Soc.*
- Nineteenth century evolution and after. Dawson, M. \$1.50 *Macmillan*
- Obstetrics and gynecology, A combined textbook of. Kerr, J. M. M. \$10 *Wm. Wood*
- Old English grammar, An elementary. Wright, J. and E. M. \$2 *Oxford*
- Organic chemistry for advanced students. Cohen, J. B. 3 v. ea. \$6 *Longmans*
- Parish education in colonial Virginia. Wells, G. F. \$1.50, \$1 *Teachers' College*
- Pastoral office, The. Beebe, J. A. \$3 *Meth. Bk. Con.*
- Piri and I. Vail, L. \$2 *Lieber & Lewis*
- Psalms, The book of. Furneaux, W. M. \$2 *Doran*
- Prognostic value of a primary group test, The. Cunningham, B. V. \$1.50 *Teachers' Coll.*
- Quantitative analysis, An advanced course in. Fay, H. \$1.50 *Wiley*
- Railways, The marvels of. Williams, A. \$2 *Lippincott*
- Reincarnation. Walker, E. D. \$1.75 *Aryan Theosophical Press*
- Robert Louis Stevenson birthday book, A. \$1 *Scribner*
- Romance of the sea rovers. Chatterton, E. K. \$3 *Lippincott*
- Room under the stairs, The. Landon, H. \$2 *G. H. Watt*
- Safety first club fights fire, The. Nichols, W. \$1.75 *Penn*
- Sculpture, The spirit of American. Adams, A. V. \$1.50 *Nat'l Sculpture Soc.*
- Shakespeare's hand in the play of Sir Thomas More. Pollard, A. W. \$3.50 *Macmillan*
- Sheldon six—Connie, The. Remick, G. M. \$1.75 *Penn*
- Sophocles, Oedipus, King of Thebes. \$1.25 *Oxford*
- Southey's Life of Nelson. Spethey, R. 64c. *Scott, Foresman*
- Surveying, Elementary. Breed, C. B. and Hosmer, G. L. \$4 *Wiley*
- Teacher's manual accompanying the Webster-Knowlton-Hazen European history maps, A. Webster, H. \$1 *A. J. Nystrom*
- Tests for vocational guidance of children thirteen to sixteen. Toops, H. A. \$1.60 *Teachers' college*
- Texas Baptists, A history of. Carroll, J. M. \$5 *Bap. Stand. Pub. Co.*
- Thornley Colton, blind detective. Stagg, C. H. \$2 *G. H. Watt*
- Ticket and show card designing. Tearson, F. A. \$1.25 *Pitman*
- Trooper O'Neill. Goodchild, G. \$1.75 *G. H. Watt*
- Twenty years after. Dumas, A. \$3.50 *Dodd, M.*
- Utopian essays. \$1 *J. Veiby*
- Where are we going? Lloyd George, D. \$2.50 *Doran*
- Who's who in New Jersey. Souder, H. J. *Nat'l Biographic News Ser.*
- Williamsburg, History of. Boddie, W. W. \$5 *State Co.*
- Your heritage. Lanyon, W. C. \$1 *Model Pr. Co.*





## Old and Rare Books

Edited by Frederick M. Hopkins



**W**HEN it became known in England that a portion of the library of Charles Lamb, rich in association interest, had been sold to an American bookseller, one of Lamb's friends wrote, "I have been told that his books have been sold to the Yankees. Oh, pity! Oh, shame!" And yet of the whole English speaking race, the Yankees have been the most appreciative of Charles Lamb. If one has any doubt of this fact it will be dispelled after a visit to the Lamb exhibition now on view at the Grolier Club.

An outstanding item in a recent sale at Hodgson's in London, was the original manuscript of the "Accompt" of the household expenses of the Princess Elizabeth during her residence at Hatfield from October 1, 1551, to September 30, 1552, twenty-six pages of vellum, each bearing the signature of the Princess and countersigned by her Chamberlain, Sir Walter Buchler. The manuscript, which brought £360, is well known, having been edited by Viscount Strangford for the Vamden Society in 1853.

The library of the poet Eugene Field consigned by his widow Mrs. Julia Sutherland Field, was sold at the Anderson Galleries December 18 and 19. The 807 lots brought \$3,569.35. There was little that was rare—not enough to attract collectors—and altho there was considerable of association interest prices generally were moderate. Field does not seem to have the strong hold upon collectors now that he did a few years ago, notwithstanding the recent growth of interest in the first editions of modern authors.

Three copies of Kennedy's "The Etchings of Whistler," published by the Grolier Club, have been recently listed in as many catalogs, ranging in price from \$625 to \$700.

The manuscript of Sir Walter Scott's "Redgauntlet," complete except for two leaves, was recently sold at Sotheby's in

London, bringing £520. It is some years since such an important manuscript of Scott's has come into the auction market. In 1919, Sotheby's sold seven lots of autograph manuscripts and corrected proof sheets, the most noteworthy of which was the manuscript of "Quentin Durward," 1823, 243 leaves, quarto, which brought £700. Toovey, the collector, paid £142 for this manuscript in 1868. Nearly all of Scott's manuscripts have at one time or another been offered at auction, some on several different occasions, and on each occasion at a substantial advance. The library of J. Pierpont Morgan of this city has a remarkable collection of Scott's manuscripts among them, "The Lady of the Lake," "St. Ronan's Well," "Woodstock," "The Black Dwarf," "Ivanhoe," "Guy Mannering," "Anne of Gierstein," "Peverel of the Peak," and "Rokeby."

A small library composed mainly of limited and de luxe editions, the property of Mrs. Clara B. Fort of Chicago, containing 106 lots, were sold at the Anderson Galleries December 17, bringing \$17,863.50. Prices were uneven but on the whole fairly good. A few lots and the prices realized were the following: Ainsworth's "Historical Romances," 20 vols., Philadelphia, n. d., Japan paper edition, \$100; Balzac's "Comedie Humaine," Wormeley translation, 40 vols., levant, Boston, 1902, Renaissance edition, \$570; Mark Twain's "Writings," 25 vols., levant, Hartford, 1899-1907, edition de luxe, \$470; Hardy's "Writings," 20 vols., levant, New York, n. d., autograph edition, \$215; Kipling's "Writings," 24 vols., levant, London, 1913-17, Bombay edition, \$440; Hawthorne's "Writings," 22 vols., levant, Boston, 1900, large paper edition, \$225; Irving's "Works," 40 vols., levant, New York, 1895-97, author's autograph edition, \$340; Longfellow's "Complete Writings," 11 vols., levant, Boston, 1886, large paper edition, \$150; Parkman's "Historical Writings," 21 vols., levant, Boston, 1905, Champlain edition, \$155; Stevenson's "works," 34 vols., levant, Edinburgh and

London, Edinburgh edition with "Life" by Balfour, and "Bibliography" by Prideaux, \$650.

Volume IV of the Second Series of the Bostonian Society Publications, which will shortly appear, limited to 250 copies, edited by Charles E. Reed, clerk of the Bostonian Society, will be one of the most interesting of the society's publications. It is entitled, "The Lafayette Letters in the Bostonian Society," and is translated, with notes, by Horace H. Morse of the history department of the Mount Herman School, a member of the society. Most of these letters were written by Lafayette to the German liberal, Archenholtz, and relate to Lafayette's captivity in Magdeburg. Others continue the correspondence to the death of Archenholtz, and a few are of a miscellaneous character. With the exception of two, apparently none has been published in the original, altho the Magdeburg group and one or two others appeared in the *Magazine of American History* during 1881. The collection is said to reveal a delightful and vivid picture of Lafayette, the eighteenth century liberal.

A. Edward Newton, author of "The Amenities of Book Collecting," recently made a visit to the Grosvenor Library at Buffalo and while there was interviewed by a reporter of the *Buffalo Evening News*. The talk happening to lead to the remark that book collecting is not really a money losing game, Mr. Newton gave an illustration of the facts about one of his manuscripts. In 1917 he bought the manuscript of Thomas Hardy's "Far from the Madding Crowd," paying \$3,500 for it. Recently he was offered \$12,000 for it, an advance of \$8,500 in less than seven years. Mr. Newton declared positively that New York is coming to be the best book market in the world. Except for the very rare and sensationally high priced books from old libraries, which are sold in London and Paris, it is almost the bibliographical center nowadays. All the books which bring the big sums at auction are brought to this country. The makers of great fortunes, and those who have inherited them, are frequently great book collectors. One curious fact is noticeable. Whereas the men, who have themselves gained great wealth, are generally the buyers of the pictures of famous artists, and this was particularly the case in the past, those who have inherited fortunes, those of the second generation, are more often interested in rare books.

Among the Lincoln material to be sold in the Gideon Wells collection by Henkels in Philadelphia is the remarkable letter written a few months before his re-election:

Executive Mansion,  
Washington, Aug. 23, 1864.

This morning, as for some days past, it seems probable that this Administration will not be reelected. Then it will be my duty to cooperate with the President-elect, so as to save the Union between the election and the inauguration, as he will have secured his election on such grounds that he cannot possibly save it afterwards.

A. Lincoln.

A copy of this letter was given to each cabinet member but this will be the first to appear in the auction room and it will undoubtedly bring a very high price.

A new edition in English of the works of Anatole France is to be published by Gabriel Wells of this city by arrangement with John Lane of London and Dodd, Mead & Co. of this city. This edition in thirty volumes will be limited to 1,075 sets, the first volume of each set bearing the autograph signature of Anatole France.

## Catalogs Received

A library of rare and valuable books collected during the years 1870-1890. (No. 79; Items 493.) Henry Sotheran & Co., 43, Piccadilly, London, W. 1, England.

Miscellaneous books. (No. 107; Items 2468.) Dulau & Co., Ltd., 104 High St., Oxford, England.

Modern books, nineteenth and twentieth century. (Part 371; Items 1546.) William George's Sons, 89 Park St., Boston, Mass.

Rare, curious and interesting books, old and modern. (No. 17, New Series; Items 518.) Albert Britnell, 815 Yonge St., Toronto, Canada.

Works on the fine arts, colored plate books, Civil and Military costume, views of cities, etc. (No. 453; Items 1021.) Francis Edwards, 83 High St., Marylebone, London, W. 1, England.

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## The Weekly Book Exchange

### Books Wanted and For Sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. To insure prompt replies each title should begin on a separate line. Grouped titles in a solid paragraph, excepting those by one author, not allowed. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

## BOOKS WANTED

William Abbatt, Tarrytown, N. Y.

Avery's U. S. History.  
Debit and Credit, 5 copies.

Adair's Book Store, 243 Hennepin, Minneapolis

Zola, complete set.  
Life of Cassanova.  
Index Librorum, Prohibitorum, London, privately printed, 1879, by Pisanus Fraxi, H. S. Ashbee.  
Kama Shashtra, or Hindu Art of Love, Ars Amoria Indica, 1873, reprinted 1885.  
Volume 5 of Shakespeare, de luxe Westminster ed., pub. by Morris, 1901.  
Volume 1 of Dickens' Our Mutual Friend, blue cloth, gilt top, pub. by Harper.  
Encyclopedia Britannica, Handy vol. series, vols. 1, 2, 12, 13, 16, 18, 19, 20, 21.

J. N. Adam, Buffalo, N. Y.

Hiawatha, buckskin binding.

Aldus Book Co., 36 E. 49th St., New York

Nations of the world series, pub. by Collier, clean copies of the following: Germany, 4 vols.; Russia, 2 vols.; India, 2 vols.; Spain, 1 vol.  
Yellow Book, vols. 1 and 11.  
Kipling, Rudyard, Kim, New York, 1901.

Am. Bap. Pub. Soc., 1107 McGee, Kansas City, Mo.  
Dowden's Life of Milton.

American News Co., Park Pl., New York

Fiji and Its Possibilities, by Grimshaw.  
Across Wildest Africa, A. H. Savage Lander.

D. Appleton &amp; Co., 35 W. 32d St., New York

Chambers, R. W., The Reckoning, new.  
Osborn, Lloyd, The Adventurer.  
Dailey, H. C., Under Castle Walls.

Associated Students' Store, Berkeley, Cal.

Hall, Historical Setting of Early Gospel, Abingdon Press.

Augustana Bk. Concern, Rock Island, Ill.

Main Currents of Modern Thought, Rudolf Eucken.  
Natural Philosophy, by W. Ostwald.

Bailey's Book Store, Vanderbilt Sq., Syracuse, N. Y.

Hearts Triumphant, by Edith Tupper, Appleton.

Baker &amp; Taylor Co., 354 4th Ave., New York

Sheldon's Play Romance.

Coffin's Story of Liberty.

Wm. Ballantyne, 1409 F St. N. W., Wash., D. C.

Krans, William Butler Yeats.  
Burr, The Autobiography, second or later ed.  
Sedgwick, Pro Vita Monastica, good second-hand copies.

Bap. Stand. Pub. Co., 1015 Main St., Dallas, Tex.

Wesleyan Hymnology, by W. P. Burgess.  
Evenings with Sacred Poets, Frederick Saunders.  
Lady Hymn Writers, Pittman.  
The Church and Rural Life, by Paul Vogt.  
History of the Ancient Christian Literature to Eusebius, Adolf Harnack.  
How to Listen to Music, Green.  
Hebrew Word Manual, James A. Craig.  
Secret of the Sahara-Kufara, Rosita Forbes.

N. J. Bartlett, 37 Cornhill, Boston

An Idyl of Twin Fires, by Eaton.

Beach's Bookshop, 418 N. Meridian, Indianapolis

The East in the Light of the West, Steiner.  
The Philosophy of Spiritual Activity, Steiner.  
The High Place, Cabell, de luxe 1st ed.  
Spanish Jade, Hewlett.  
Pascarel, by Ouida.  
Over Bremerton, Lucas.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York.

Schofield's General Telegraph A B C 5th Improved.  
Peterson Banking, Samper's Code.  
Western Union, Lieber's 5-Letter Codes.  
Any American-Foreign Language Code.

Benziger Bros., 36 Barclay St., New York

American Churches, a Series of Authoritative Articles on Designing, Planning, Heating, Ventilating, Lighting and General Equipment of Churches, introduction by R. A. Cram, with more than 200 full page illus., pub. 1915, American Architecture.

Arthur F. Bird, 22 Bedford St., Strand,  
London, W. C. 2, Eng.

Fables in Slang, Ade.

## BOOKS WANTED—Continued

Bd. of Christian Educ. of the Presby. Church,  
Witherspoon Bldg., Philadelphia.

Difficulties of the Bible—The Lost Faith as Tested  
by the Laws of Evidence, T. S. Childs.  
Sermon Seeds; The Expositor, G. B. T. Hallock,  
D.D.

Book League, 47 W. 42nd St., New York

Sanine, new or second-hand copies.

Painted Veils.

Palace of Pleasure, by Wm. Painter, 1550, or copy  
of same.

The Book Shelf, 112 Garfield Pl. W., Cincinnati, O.  
Catherine Maria Sedwick, any books other than  
the ones on travel and old painting.

Book Shop, 219 N. 2nd St., Harrisburg, Pa.

Books on Roses and Rose Growing, Kingsley.  
Hannah Ann, Douglas.

Pet Book, Comstock.

Charles L. Bowman & Co., 118 E. 25th St., N. Y.

The Maid of the Whispering Hills, Roe.

Rugs, Oriental and Occidental, Holt.

History of Oriental Carpets Before 1800, Martin.

Decorative Textiles, Hunter.

Footprints of the Jesuits.

Brentano's, 5th Ave. & 27th St., New York

In a German Pension, Mansfield.

Silver Sandles, Clinton Stagg.

The Making of George Groton, Bruce Barton.

Vichy Van Allen.

Tom Scott.

Historical Nights.

The Lion's Skin.

Lovers of Yvonne, Sabatini.

Halcyone.

The Point of View.

The Inspector and the Trouble Man, Edwards and  
Dobbs.

Early Settlers of Nantucket, Hinchman.

Blue Book, No. 4, Far West and Transcontinental,  
1923.

The Jew, Cumberland.

Peggy O'Neil.

Gloves, Past and Present, 1917, Smith.

Bassett, Tallantyre.

Meditations of an Autograph Collector, Joline.

Father Goose, His Book.

Red Saunders' Pets, H. W. Phillips.

Robert E. Lee After Appomattox, F. L. Riley.

Thirteen Years at the Russian Court, Pierre Gil-  
liard.

Wit and Humor of the Bench and Bar, G. W.  
Jacobs & Co.

Helena's Household, Prof. James de Mille.

White People, F. H. Burnett.

Interplay, Beatrice Harraden.

Embers, etc.; Possession, etc., George Middleton.

Work of Hertz and Some of His Successors, Oliver  
Lodge.

Conduction of Electricity Through Gases, 1903 ed.,  
J. J. Thompson.

Modern Drama in Europe, S. Jameson.

Homo Sapiens, S. Pzybyszewski.

A Short Table of Integrals, B. O. Pierce.

John Thorndyke's Cases.

Red Thumb Mark.

Vanishing Man, R. Austin Freeman.

Thoughts That Inspire, Wm. De Witt Hyde.

E. Pluribus.

What a Mother Should Tell Her Daughter, Smaith.

Story of New Netherland.

Recreations in Astronomy, Henry W. Warren.

Manual of Medical Jurisprudence, Taylor.

Medical Jurisprudence and Toxicology, Reese.

Textbook of Legal Medicine, Deaper.

Forensic Medicine, Guy.

What and How to Play It, Anna D. Granger.

The Insect World, Badenoch.

Our Chauncey After Dinner Rhymes.

Origin of Christianity, K. J. Kautztsy.

Old Santa Fe Trail.

Mary Jane's Pa, Way.

History of the Eighteenth Division, Quex.

Decorative Textiles, Geo. L. Hunter.

## Brentano's, N. Y.—Continued

Brush Wood Boy, Kipling.

The Girl That Goes Wrong.

Jim.

Stories of Adventure as Told by Adventurers, 1  
copy 1881 ed. and 1 copy 1904 ed., E. E. Hall.

Pomona's Travels, Stockton.

Our Own Weather, Martin, 2 copies.

Dog Stars, Mrs. T. P. O'Connor.

Mimma Bella, E. Lee Hamilton.

Education of an Artist, C. Lewis Hind.

Hearts Is Trumps.

Bridgman's Book Shop, Northampton, Mass.

Deniker's Races of Man.

Bain, R. N., Peter, Third Emperor of Russia;  
Daughter of Peter the Great; Pupils of Peter the  
Great.

Schuyler, Eugene, Peter the Great.

Curtin, J., Mongols of Russia.

Edgar Allen Poe, Politician; An Unfinished  
Tragedy.

Mortality Laws and Statistics, by R. Henderson.

Character of Vices, by Joseph Hall.

Hiss and Zinsser, Bacteriology, latest ed.

John Stuart Mill, Autobiography.

Brooklyn Museum, E. Parkway, Brooklyn, N. Y.

Eugenics Record Office Bulletin, nos. 2-5, 8, 10, 11.

Foster Burns, 4711 15th St. N. W., Wash., D. C.

American Book Prices Current, 1921, 1922.

Education of Henry Adams, 1st printing, 1918.

Gorky's In the World, Century, 1917.

Burrows Bros. Co., 633 Euclid Ave., Cleveland

Nichols' Life Lincoln, 1896, Farm and Fireside.

Wendlings Man of Galilee.

Genealogy of Wm. Peck, by Darius Peck, 1877.

Pember's Prophecies, 2 vols.; Church and Mysteries.

Craddock's Ducieburst, Mac., cheap.

B. Wendell's Shakespeare, Scribner.

Dubois, Poems for Travellers, Holt.

Burnett, Mrs. F. H., Dolly.

Proceedings Grand Commander K. T. Texas, 1855-  
92, any.

K. T., Grand Chapter Texas, 1852-65, any.

K. T. Grand Lodge, 1852-72, any.

Official Transact., A. A., 5 R., 1876, Texas.

Mary King's The Judgment, good used copy.

Drusilla With a Million.

Hans, F. M., Great Sioux Nation.

Don Quixote, Vierge illus., also Spanish eds.

Claude, Liquid Air.

Maetzner, English Grammar, 3 vols.

Ouida, Strathmore, cloth.

Carman, Bliss, any vols., essays, not poems.

Woodbury, Care Hair and Scalp.

Krichbaum, Psychology Self Help.

Fraser, Dancing, Badminton Lib., 3 copies.

Moorehead, Stone Age in America, 2 vols.

Johnson and Winter's Route Rky. Mts., 1846.

Nature Lib. Shells, Reptiles, Frogs, Animals, fresh  
copies.

Simmons Genealogy, 1920.

Davis, R. H., Red Cross Girl, 1st ed.

Burr's Pater Mundi, 2nd series only.

Benson's Altar Fire, good used copy.

Gogol, Deal Souls, good used copy.

Nash, Mansions and Baronial Halls England.

Eddy's Science and Health, cloth and limp leather.

Milmine, Life of Mrs. Eddy.

Tom Sawyer; Huck Finn, Am. Pub. Co. ed.

Herrick, 2nd ed., 1890, Lib. Old Authors.

Whitlock, The Fall Guy.

Bellamy, Duke of Stockbridge.

Buckrose, Spray on Window; Gay Morning.

Lewis, A. H., Faro Nell.

Locke, D. R., Ekkoes of Kentucky, Nasby.

Hubbard, Man of Sorrows.

Hugo, Hunchback of Notre Dame, Crowell ed., Hap-  
good trans.

Saltus, Enthralled; Oscar Wilde.

In and Out Book and Journal.

Any lives Oscar Wilde.

Cambridge Mod. Hist., vols. 2, 3, 7, 10, 11, 12,  
13, 14.

Jennings, Beating Back, Fly Co.

Capt. Fuller, Pagan Mysteries.



**BOOKS WANTED—Continued**

**Burrows Bros.—Continued**

Keeler's Garden Flowers, good used.  
 Brandes, Life Shakespeare.  
 Tuttle, H., Law's Mediumship.  
 A. J. Butler's Amaranth and Asphodel.  
 Geo. P. Bible, On Deportation of Arcadians.  
 Baxter, What Caused Deportation of Arcadians.  
 Haliburton's Nova Scotia or Arcadians.  
 Drake, Benj., Hist. Prospects of West, 1834.  
 Methodist Liturgy and Psalms for Lord's Day,  
 Kno. Wesley, 1795.  
 S. Warren, Law Studies.  
 Guizot, France, 6 vols., Estes steel plates.  
 O. Rell, Jno. Bull, Jr., or French Translated.  
 The Octoroon, novel.  
 Lionel Johnson, books by.  
 Belloc, H., 1st eds.  
 Powys, Jno. C., 1st eds.  
 Ostwald, Letters to a Painter.  
 Kitty's Rival, 3 vols., by Sidney Mostyn, Russell.  
 Brewer, Reader's Handbook, good cheap copy.  
 Garver, Brother of Third Degree.  
 Wilson, E. B., Advanced Calculus, Ginn.  
 Barber's American Pottery; American Glass.  
 Forty Years a Gambler, Devo.  
 Milne, Life in Japan.  
 Adams, Impressions of Japan.  
 Terry's Guide to Japan.  
 Geo. Macdonald's Malcolm, McKay ed.  
 Moore's Life and Letters of Lord Byron.  
 Thackeray's Virginians, biog. ed., Harper.  
 Ellwanger, In Gold and Silver and other books.  
 Vincent's My Mother's Bible, 1896, 2 copies.  
 Wells, C., Parody Anthology, nice used copy.  
 Wells, H. G., When Sleeper Wakes, used copy.  
 Froude's Council of Trent, used copy.  
 Key Greenleaf's New Higher Algebra, 1864 copy-  
 right.  
 Devil's Water, by Corelli.  
 Old Diary Leaves, by Olcott.  
 Gilted Man, by Clifford Smyth.  
 Quest of El Dorado, by J. A. Zahn, Mozans.

**Carson Pirie Scott & Co., Book Dept., Chicago**  
 English Pleasure Gardens, by R. S. Nichols, pub.  
 by Macmillan Co.

**C. N. Caspar Co., 454 E. Water, Milwaukee, Wis.**

Burnham, Limestone and Marble.  
 Temples of Aegina and Bassae.  
 Wood, Discoveries at Ephesus.  
 Middleton, Remains of Ancient Rome.  
 Pullen, Ancient Roman Marbles.  
 Jackson, Shores of the Adriatic.  
 Westropp, Early and Imperial Rome.  
 Lee, Marble and Marble Workers.  
 Hull, Building and Ornamental Stones.  
 Jervis, Mineral Resources of Central Italy.  
 Hall, Report on Building Stones.  
 Newberry, Building and Ornamental Stones.  
 Polyglot of Foreign Proverbs, Bohn.  
 Brisbane, Book of Today.  
 Lewis, Chastity.  
 Huneker, Painted Veils.  
 Lucas, Over Bemerton's.  
 Leslie, Kingdom of Nature.  
 Klein, Book on Hairwork.  
 Kendall, Good Gravy.  
 McIlvaine, Fungi.  
 Colville, Spiritual Science of Health.  
 Barton, Young Man's Jesus.  
 Jokai, Poor Plutocrats.

**City Library, Springfield, Mass.**

Flandrau, Diary of a Freshman.  
 Short Stories from Life, Doubleday.  
 Kelley, J. D. J., The Ship's Company and Other  
 Sea People.  
 The Knack of Selling, vol. 6, System.  
 Van der Straeten, Edmond, History of the Violin-  
 cello, the Viol de Gamba, Their Percursors and  
 Collateral Instruments, Reeves, 1 vol. ed.

**Arthur H. Clark Co., 4027 Prospect Ave., Cleveland**  
 Morris, Wm., Collected Works, Longmans, 1913,  
 24 vols.  
 Boller, Among the Indians.

**A. H. Clark—Continued**

Delano, Life on Plains and Among the Diggings,  
 1854.  
 Cohn, Science of Finance.  
 Dana, Lincoln and His Cabinet.  
 Mitchell, Hist. of Instrumental Precision in Medi-  
 cine, 1892.  
 Flammarion, Popular Astronomy, tr. by Gore.

**John Clark Co., 1783 E. 11th St., Cleveland**  
 Loti, Pierre, Complete Works, preferably in a fine  
 binding.  
 Biographical and Historical Record of Adams and  
 Wells Counties, Indiana, 1887.  
 Duhamel, New Book of Martyrs, 1918.  
 Hearn, Two Years in the French West Indies,  
 1st ed.  
 Hastings, Encyclopedia of Religion and Ethics.  
 Hulbert, Historic Highways of America.  
 Hartman, Secret Symbols of the Rosicrucians.  
 Modern Language Association of America, Publi-  
 cations, vol. 7.  
 Brown, John Bunyan, His Life, Times and Work.  
 English Universities and John Bunyan, 1880.  
 Andrews, U. S. in Our Own Time.  
 Cleveland, Presidential Problems.  
 Hart, Practical Essays in American Government.  
 Hawthorne, America in Ferment.  
 McPherson, Political History of the U. S. During  
 Reconstruction.

**Clarke & Co., 1318 Washington St., Vicksburg, Miss.**  
 Mrs. J. H. Walworth, Without Blemish; Dead Men's  
 Shoes.  
 Wanted, a Matchmaker.

**College Bk. Store, Springfield, Ohio**

Bain, Emotions and the Will.  
 Ribot, Psychology of the Emotions.  
 Westermarck, Origin and Development of Moral  
 Ideas.

**Columbia University Library, New York**

Le Conte, Light, latest ed., Appleton.  
 Glover, T. R., Life and Letters in 4th Century,  
 Putnam, 1902.  
 Morris, Poems, Crowell.  
 Taylor, A. E., Plato, Dodge.  
 Stuckenberg, Sociology, the Science, Putnam.  
 Comenius, Orbis Pictus, Bardeen.  
 Voltaire, Toleration and Other Essays, trans. by  
 McCabe, Putnam.  
 Taylor, Aristotle, People's Books, Jack.  
 Keats, complete works, ed. by Buxton.  
 Forman, vol. 4-5 only, Gowan and Gray.  
 Stevenson, R. L., works, Thistle ed., vols. 3 and  
 8, Scribner.  
 Conant, C. A., Money and Banking, Harper.  
 Willis, H. P., Federal Reserve, Doubleday, Page,  
 1915.  
 Anderson, F. M., Constitutions and Other Docu-  
 ments Illustrative of the History of France, 1789-  
 1901, 2nd ed., Wilson, 1908.

**Columbia Univ. Pr. Bkstore, 2960 B'way, New York**

Kellner, Amer. Liter., tr. Franklin.  
 Traherne, Centuries of Meditations.  
 Le Bon, Psychology of the Great War.

**Columbus Bk. Exch., 16 E. Chestnut, Columbus, O.**

McIlvaine, One Thousand American Fungi.  
 Hard's Mushrooms.  
 Atkinson's Mushrooms.  
 Van Rensselaer, Good Frau of Manhatta, Scribner,  
 1892.  
 Batchelder, Design, Theory and Practice.

**Community Bk. Store, 1206 Superior, Cleveland**

Raufman, House of Bondage.  
 Milmine, Life of Mary Baker Eddy.  
 Crowley, Tarry Thou Till I Come.  
 Totten, Our Race.  
 Berkman, Prison Memoirs of an Anarchist.  
 Philipps, Susan Lenox, vol. 2, Appleton, 1917.  
 Sand, Jacques.  
 Adams, Twenty Years at Hull House, 2nd hand.  
 Carter, Alpha.  
 Flamengo, Alpha Omega.

## BOOKS WANTED—Continued

**Crist Book Shop, 381 Wabasha St., St. Paul, Minn.**  
 Newman, Beginnings in the Mississippi Valley.  
 Fenger, Alone in the Caribbean.  
 Mayo, Tolly of the Circus.  
 Carver, Travels Through North America.  
 Inman, Santa Fe Trail.  
 Book of Knowledge, green binding, vols. 7, 11, 13, 14.

**Dartmouth College Library, Hanover, N. H.**  
 Bernbaum, The Drama of Sensibility.  
 Cooper, Second Characters, ed. by Rand.  
 Lovegrove, The Life, Work and Influence of Sir John Vanbrugh.  
 Reynolds, The Learned Lady in England, 1650-1760.  
 Van Doren, The Poetry of Dryden.  
 Leroy, L'Administration Locale en France et en Angleterre.  
 Tscuntes and Manatt, Mycenaean Age.

**Dauber & Pine, 83 4th Ave., New York**  
 Schubert, History of the Church.  
 Pfeiderer, Primitive Christianity.  
 Kautsch, An Outline of History.  
 Barrett, Life of Edwin Forrest.  
 Manners, Customs, Religions of India, Oxford.  
 Mathers, Coming Thru the Rye.  
 The Cobbler's Art.  
 Winthrop, Military Law and Precedents, 1896.  
 Leuba, Psychological Studies of Religion.  
 Holmes, J. H., Life of Robert Collyer.  
 The Grim Thirteen.  
 Butler, Foreign Finches.  
 Works of Paracelsus; Albertus Magnus; Cornelius Agrippa.  
 Farmer, Slang and Its Analogues, 7 vols.  
 Bosanquet, Principles of Individuality.  
 Smoke Abatement and Electrification.  
 Babbitt, Principles of Light and Color.  
 Skinner, Sources of Measure.  
 Bohn Library, Pliny's Natural Historie.  
 Podmore, Life of Robert Owen.  
 Inman, Santa Fe Trail.  
 Schoppenhauer, World as Will and Idea.  
 We are especially interested in the following lines and solicit your quotations which will receive our immediate attention. Prompt cash for all items ordered. Art, Architecture, Decoration, Ornament, Furniture, Etching, Engraving, Painting, Typography, American Arts and Crafts. Anthropology, Ethnology, Primitive Worship, Folklore, Philosophy, Theosophy, Occult Sciences, Mysticism, Astrology, Magic, Christian Science. Good eds. of Ancient and Modern Classics. History, Travel, Natural Sciences. American and European Dealers please send catalogs.

**Dawson's Bookshop, 627 S. Grand Ave., Los Angeles**  
 Allen, Grant, Ivan Greet's Masterpiece.  
 A. G. U. Check List of N. A. Birds.  
 Bell's Reminiscences of a Ranger.  
 Blair-Robertson, History of Philippine Islands, 55 vols.  
 Buchanan, R., Love Me Forever.  
 Conway, H., Called Back.  
 Crackanthorne, Wreckage.  
 Dawson and Bowles, Birds of Washington.  
 Emma Marshall, Under Salisbury Spire, Dutton.  
 Essip, Beneficial and Injurious Insects of Calif.: Grant, A., The Devil's Die; Twelve Tales.  
 Gissing, George, A Year of Jubilee.  
 Holland, Oliver, Marcelli of the Latin Quarter.  
 International Series Bible no. 9520, indexed.  
 Inman, Santa Fe Trail.  
 Jackson, Helen Hunt, Autograph Letters of.  
 King, Clarence, Memoirs.  
 Karns, Sid, Secrecy of Wealth Winning With Words.  
 Montgomery, F., Misunderstood.  
 Morrison, A., Cunning Murrell.  
 Manley, Death Valley in '49.  
 McCook, John, The Border and the Buffalo.  
 Robison, Rev. John, works, about 1844.  
 Roberts, Indian Stories of the Southwest.  
 Sanborn, History of New Hampshire.  
 Syriac New Testament, trans. Jas. Murdock.  
 Starr, Doll Book, anything on dolls.  
 Seton, Life Histories of Northern Animals, Scrib.

## Dawson's—Continued

Urmy, Clarence, Autograph Letters of.  
 Wright, Dodge City, the Cowboy Capital.  
 The Warbler, ed. by Chids.  
 Zononi-Burgoynes, Light of Egypt, 2 vols.  
**DeWitt's Bookstore, 620 14th St., Oakland, Cal.**  
 Maginnis, Pen and Ink Drawings.  
 Ingersoll, Dresden ed.; vol. 13, Biography, Dresden ed.  
 Dreiser, Genius.  
 Anderson, Astrology of the Old Testament.  
 Moore, Peacock Feather.  
 Gilbert, Stage Reminiscences.  
 Viva Mexico.  
 Stackpool, Blue Lagoon.  
 Bryant, What I Saw in California.  
 Harvard Classics, vols. 5, 9, 12, 14, 17, 22, 23; maroon cloth.  
 Book of 6000 Facts, pub. King, Richardson.  
 Lemon, Book of Curious Facts.  
 Canfield, City of Six.  
 Two and Two Make Four.  
 Harmony, by Carl Merz.  
 Tichener, Primer of Psychology.

**Dixie Business Book Shop, 140 Greenwich, New York**  
 Business Law for Business Men, Bledsoe.  
 Modern Bkg. Methods, Barrett.  
 Savings Bank and Its Practical Work, Kniffen.  
 Engineering Index Annual, 1917 and 1918.  
 Theory and History of Banking, McLeod.  
**Doubleday, Page Bk. Shop, 34 Park Pl., Newark, N.J.**  
 Road to Avalon, Doran, 1912, 2 copies.  
 Slaves of Freedom, Holt, 1916, 2 copies.

**James F. Drake, 14 W. 40th St., New York**  
 Bradford, Lee the American, 1912.  
 Cabell, Cream of the Jest, 1917.  
 Carman, Low Tide on Grand Pre, 1889.  
 Cather, O Pioneers, 1913.  
 Clemens, Life on the Mississippi, 1883; Mysterious Stranger, 1916; Sandwich Islands, 1st ed.  
 Stephen Crane, 1st eds.  
 Dickenson, Poems, 3 vols.  
 Field-Stone, 1st eds. of Amer. Authors, 1893.  
 Foley, American Authors.  
 Hergesheimer, Gold and Iron, 1918.  
 Howells, Undiscovered Country, 1880.  
 James, American, 1st ed.; Bostonian, 1st ed.; European, 1st ed.; Little Tour in France, L. P., 1900; Roderick Hudson, 1st ed.; Washington Square, 1st ed.; English Hours, 1905; Portrait of a Lady, 1st ed.  
 Le Fanu, 1st eds.  
 Lowell, Can Grande's Castle, 1st ed.; Dome of Many Colored Glass, 1st ed.; Sword Blades, 1st ed.  
 Melville, Moby Dick, 1851; Typee.  
 O'Neill, Emperor Jones; Diff'rent; Straw, 1921.  
 Pyle, Garden Behind the Moon, 1895; Men of Iron, 1892.  
 Saltus, Perfume of Eros, 1905.  
 Sandburg, Rootabaga Stories, 1922.  
 Steele, Land's End, 1st ed.  
 Van Dyke, The New New York, 1909.

**Drexel Institute Library, Philadelphia**  
 Bowker, Copyright, Its History and Its Law, H. M. Co.

**E. P. Dutton & Co., 681 5th Ave., New York**  
 Chalfant, Schooled by the World, 1889.  
 Coal Age, March 1, 1923.  
 Clapham, Arithmetic for Engineer.  
 Chimney Tops of Old Hadden.  
 Chapman, Bird Studies with a Camera.  
 Cabell, From the Hidden Way, 1st ed.  
 Comstock, Traps for the Young.  
 Chronicles of America, de luxe ed.  
 Crane, S., A Souvenir and a Medley, 1896; Wounds in the Rain, New York, N. D., 1900.  
 Collier's Weekly, April 19, 1919.  
 Copek, Theo., Bohemia Past and Present.  
 Cornwallis Essay, ed. by Greenslet.  
 Carmina Princetonia, 1st ed.  
 Cook, A. S., Extracts from the Anglo-Saxon Laws, New York, 1880.  
 Cameron, In a Grass Country.  
 Davis, R. H., The Congo and West Coast of Africa. Pamphlets as follows: The Silent Appeal, the Secours National, 1st and 2nd Appeal, The New



## BOOKS WANTED—Continued

## E. P. Dutton—Continued

- Sing Sing, Dr. Jameson's Raider, What a War Correspondent Said About Tobacco for Soldiers. Ezekiel and Other Poems, B. M.  
 First Nantucket Tea Party, illus. Doubleday, Page.  
 Hobbes, Robert of Orange.  
 Halford, Dry Fly Fishing.  
 Lipton, Lifting the American Cup.  
 Mason, John the Unafraid, pub. McClure, 1909.  
 Matter and Some of Its Dimensions.  
 Nicolay and Hay, Life of Lincoln.  
 Oliphant, Mrs., novels.  
 Selous, African Nature and Notes and Reminiscences.  
 Seguin, Idiocy and Its Treatment by the Physiological Method.  
 Davis, The Great Streets of the World, 1892; Her First Appearance, 1901; The Congo and the Coast of Africa, 1907; The Lost Road, 1913; The Zone Police, 1914; Place Manoeuvres, 1914; Episodes in Van Bibber's Life, Harper, 1899; Orator of Lapata City, N. D.; Boy Scout and Other Stories, Scribner, 1917; Stories for Boys, 1915.  
 Beresford, The Invisible Event; A Candidate of Truth; Jacob Stahl.  
 Hazelton, The Yellow Jacket.  
 O. Henry, Ethics of Pig; A Memorial Essay by Henderson; Lo, a Musical Comedy; The Man Higher Up; Swanee Review, Apl., 1914; Through the Shadows with O. Henry, O. Henry Index.  
 Bierce, Ambrose, 1st eds., Ashes of the Beacon; The Land Beyond the Blow; For the Abkoonel; John Smith, Liberator; Bits of Autobiography; In the Midst of Life; Can Such Things Be?; Shapes of Clay; Black Beetles in Amber; The Monks and the Hangman's Daughter; Fantastic Fables; The Devil's Dictionary; Negligible Sales; On With the Dance; Epigrams; Tangential Views; The Opinionator; Shadow on the Dial and Other Essays; Son of the Gods and a Horseman in the Sky.  
 Crane, Stephen, 1st eds., Red Badge of Courage; Active Service; Black Riders and Other Lines; Great Battles in the World; Monster and Other Stories; Open Boat and Other Tales of Adventure; War Is Kind; Whilomville Stories; Wounds in the Rain.  
 Eau Claire Bk. & Sta. Co., Eau Claire, Wis.  
 Ida M. Tarbell, Life of Abraham Lincoln, 4 vols., pub. by Lincoln Historical Society.  
 Edw. Eberstadt, 25 W. 42nd St., New York City.  
 California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.  
 Paul Elder & Co., 239 Post St., San Francisco  
 American Insects, Kellogg, not student ed.  
 Masterpieces in Color, Fragonard.  
 China Collector's Club, A. I. Slosson.  
 Tidings Brought to Mary, Claudel.  
 Write It Right, Bierce.  
 Autobiography of a Tomboy, Gilder.  
 Modes of Ancient Greek Music, Monro.  
 Eleusinian and Bacchic Mysteries, pub. by Bonton, N. Y., 1891.

## H. G. Fiedler, 18 Vesey St., New York

- Hedrick's Grapes of New York.  
 Botanical Magazine, 1-8, any vol. or number.  
 Am. Chemical Society, Jl. 5, 8-11.  
 Am. Electrochemical Soc., 1, 3.  
 Am. Geologist, 1, 2.  
 Analyst, 1, 2.  
 Bankers' Magazine, 1, 2, 6, pt. 2.  
 Engineering and Mining Journal, 1-17.  
 Journal of Biological Chemistry, set or larger run.  
 Physical Review, 1-15, 1st series.  
 Torrey Botanical Club, Bulletin 11.  
 Plant World, 1-22.  
 Cope, Crocodilians, Lizards; Batrachia.  
 Fink, Lichens of Minnesota.  
 U. S. Geolog. Survey, Monogr. 22 and 32.  
 Popular Science Monthly, 10-15.

## H. G. Fiedler—Continued

- Am. Naturalist, vol. 45.  
 U. S. Nat. Museum, Report for 1898; Bulletin 34, 47, 50.  
 De Bary, Fungi.  
 Sachs, Physiology of Plants.  
 W. & G. Foyle, 121 Charing Cross Rd., W. C. 2, London, England  
 Dodge, Descriptive Catalogue Useful Fibre Plants of the World, Rep. no. 9, 1897, U. S. Dept. Agric. Investigation.  
 United States Fibre Investigation, Dept., all reports of; Year Book, Agric., 1903; Report on Leaf Fibres, 1893; Report no. 5, Fibre Investigation; Report no. 6 on Uncultivated Best Fibres, 1894.  
 A, B, C of Iron and Steel, Penton Pub. Co., latest ed.  
 U. S. Dept. of Agric. Year Book, 1904; Literature on Castor Oil.  
 MacOwan, P., Castor Oil Plant and Its Growth, etc., 1897.  
 Oklahoma Experiment Station, Bulletin no. 44.  
 Harvard Theological Review, vol. 1, 1908, the number with Prof. Pratt's article, pp. 435.  
 Snowden, Psychology of Religion, 1916.  
 Everett, Psychological Element Religious Faith.  
 American Journal Psychology, vol. 7, 1896, April no.  
 Leuba, Psychological Study Religion, 1912.



## GUESS WHO!

Can it be a self-drawn portrait of Alfred F. Goldsmith of New York City?

Franklin Bk. Shop, 920 Walnut St., Philadelphia  
 Hawker, Instructions to Young Sportsmen, any or all of 1st 6 eds.  
 Audubon's Birds, last ed., 8 vols., N. D.

Friedman's, 70 W. 51st St., New York  
 Crane, Stephen, Red Badge of Courage, 1895, and any other 1st eds.  
 Art Annual, American, any years.  
 Cabell, Chivalry and Gallantry, with Howard Pyle illus.  
 King Noanett.  
 Mackenzie, Russia Before Dawn.  
 Russia of the Russians.  
 Riley, James Whitcomb, any 1st eds.

## BOOKS WANTED—Continued

**Firm Foundation Pub. House, 108 E. 9th, Austin, Tex.**  
Adam Clarke's Commentary on the Bible.  
Universalism Against Itself, by A. Wilford Hall.  
Any good Bible Commentaries.  
Any Standard Church Histories.

**G. W., Care of Publishers' Weekly**  
Islam and Christianity, Blyden.  
Phyllis Wheatley items.

**John L. Galletti, 400 Grand Ave., Newburgh, N. Y.**  
Life of Mrs. Humphry Ward, by her daughter.  
Personal Reminiscences of Underwood, Johnson.  
Aristophanes, Aeschylus, Euripides, Bohn.

**Gammel's Book Store, Austin, Texas**  
Kingsborough's Mexico, 9 vols.  
In Ole Virginia, Page.  
London's Kempton-Wace Letters; People of the Abyss; God of His Fathers; Theft; The Road. Anything on Texas.

**Gainsborough Book Shoppe, 331 W. 58th St., N. Y.**  
Hubbard's Little Journeys, unbound.

**Wm. J. Gerhard, 563 N. 20th St., Philadelphia.**  
Bigelow, Florula Bostoniensis, 3rd ed., 1840.

**Gimbel Bros., Bk. Dept., Philadelphia.**  
The Iron Heel, Jack London.

**Alfred F. Goldsmith, 42 Lexington Ave., New York**  
Dowson, Ernest, Verses.  
Whitman, Walt, Leaves of Grass, Wash., 1871; any books by or about Walt Whitman.  
Silarius, Anatomy of Tobacco.  
Herman, Dance of Death.  
The Anti-Philistine, nos. 1 to 4.  
Smith, Johnson, Maggie.  
Bierce, Soldiers and Civilians; any books by Ambrose Bierce.  
Crane, Stephen, Third Violet; any books by Stephen Crane.  
Sheffel, Victor, Eckahardt.  
O'Brien, FitzJames, Stories and Poems.

**Goodspeed's Book Shop, 5A Park St., Boston.**  
Abbott, Franconia Stories; Caroline.  
Anon, An Adventure.  
Buchan, Thirty-Nine Steps.  
De Foe, Niagara.  
Dunlap, Hist. of the Phila. Stage.  
Father Taylor's Sermons.  
Fyffe, Who's Who in Dickens.  
Guiney, Brownies and Bogles, 1888; Goose Quill Papers, 1885.  
Hall, Aegean Archaeology.  
Hardaman, Princeton and Its Students, vol. 2.  
Hoffman, Nutcracker and Mouseking, 1876.  
Howe, Boston, the Place and the People.  
Johnston's Captivity, Mrs.  
Leland, Home.  
Luchaire, Social Life in France in Time of Phillip Augustus.  
Phillips, Just About a Boy.  
Porter's Log, David.  
Ramsay, St. Paul the Traveller.  
Redpath, Hist. of the World, vol. 10, 1/2 red lea.  
Saturday Evening Post, June 28, 1913; Feb. 19, 1916.  
Severance, Niagara.  
Tribune Book of Open Air Sports, 1886.  
Tribune, N. Y., July-Dec., 1886.  
Wells, Mental Adjustment, 1917.  
Genealogies: Alston; Thomas Halsey of Hertfordshire, Eng.; Humphrey; Turner, Pioneer Hist. of Holland Purchase of West., N. Y.

**Gotham Book Mart, 51 W. 47th St., New York**  
Ade, Geo., Fables in Slang, Chic., 1899.  
Goldman, Social Significance of Modern Drama.  
Bird, J. W., Heroes of the Dark Continent.

**Haldeman-Julius Co., Trade Dept., Girard, Kan.**  
Complete set of Schiller.  
Complete set of Goethe.

**Hampshire Bookshop, Northampton, Mass.**  
J. M. Kennedy's English Literature, 1880-1905.  
Dorothy Wordsworth's Journal, pub. Macmillan.  
The Wanderer's Trail, Arthur Ridder, Holt.  
The Worst Journey in the World, Cherry-Garrard.  
**Hazen's Bookstore, 238 Main St., Middletown, Conn.**  
Origin of Rhythmics of Verse in Late Latin, Schicher, Univ. of Chicago.

**Higbee Book Shop, Cleveland, Ohio**  
Haggard, Brethren.  
Parrish, Last Voyage Donna Isabel; When Wilderness Was King.  
Stella Fregeluis, Haggard.  
Sinister Island, Camp.

**Hochschild, Kohn & Co., Baltimore, Md.**  
Maud Baxter.  
Betsy Ross.  
Sunday Lectures of Rabbi J. S. Levy.  
Memoirs of India, Baden Powell.  
Two Years in a Forbidden City.  
Humility of Heart, Cardinal Vaugh.  
Her Celestial Husband, Woodroffe.  
Father Tabb, any poems.  
Bronswick, Infinite Series.  
Jerusalem and Its People, Lee.  
Diplomatic Days, Ravel Pictures, O'Shaughnessey.

**C. S. Hook, Weymouth Apts., Atlantic City, N. J.**  
Kendall, Amos, Life of Andrew Jackson, 1834.  
Tennessee, Early Historical and Political Pamphlets and Books, common or rare items wanted at good prices.  
Early Acts, Laws and Journals of All States.

**H. R. Hunting Co., Myrick Bldg., Springfield, Mass.**  
Parmenter, History of Pelham, Mass.  
Gilbert, Ambitious Woman in Business.  
Hodges, Everyman's Religion; Saints and Heroes, vol. 1.  
Reese Family, Mary Reese, pub. Richmond, Va.  
Adams, Flying Death.  
Barr, Heart of Jessy Laurie.  
Bindloss, Vane of the Timberlands.  
Rinehart, Amazing Adv. of Letitia Carberry.  
Roe, Primal Lure.  
Taggart, Beth's Wonder Winter; Six Girls and Betty.

Van Schaick, Girl at Big Loon Post.  
Ward, Mating of Lydia.  
Warner, Rejuvenation of Aunt Mary.  
Wilkins; Wind in the Rosebush.  
Williamson, Car of Destiny; Lightning Conductor  
Discovers America; Port of Adventure; Set in Silver.  
Dunbar, In Old Plantation Days.  
Green, Circular Study; Masterpieces of Mystery.  
Haggard, Ayesha, the Return of She.  
Bevan, World's Leading Conquerors.  
Miles, Christmas in Ritual, etc.  
Maule, Boy's Book of New Invention, 2.  
Church, Stories of Charlemagne and the Twelve Peers of France.  
Doyle, Uncle Bernac.  
Kilmer, Dreams and Images.  
Flammarion, Wonders of the Heavens.  
Hickman, Soft Toys and How to Make Them.  
White, Midnight Guest.  
Lion and the Mouse.  
Freeman, By the Light of the Soul.  
Garland, Eagle's Heart.  
Thompson, Persuasive Peggy.  
Wells, Happy Chaps.  
Jerusalem and the Crusades.  
Williamson, Heather Moon.  
Smythe, The Spy.  
Holmes, Late Tenant.  
Curious Homes and Their Tenants.  
Windmills and Wooden Shoes.  
Useful Birds and Their Protection.  
Hicks, Quilts.  
Maeterlinck, Our Friend the Dog.  
Sharp, Roof and Meadow.  
Butler, Story of Paper Making.  
Gilder, Autobiography of a Tomboy.  
Road of Ambition.  
Unbroken Lines.  
Chambers, Astronomy, Van Nostrand.



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H. R. Hunting—Continued

Diver, Great Amulet, 4.  
Phelps, Trixie.  
Ouida, Tricotin.  
Lovejoy, Poetry of the Season.

Hyland's Old Bk. Store, 204 4th St., Portland, Ore.  
Thirty Years in the Mountains and on the Plains.  
Illinois Bk. Exchange, 202 S. Clark St., Chicago.  
Maitland's Domesday Book.

Iowa State College Library, Ames, Ia.  
Bordeaux, Henry, The House, English ed.

Geo. W. Jacobs & Co., 1628 Chestnut St., Phila.  
As It Was in the Beginning, Train.  
History of Paraguay, Washburn.

J. H. Jansen, 324 Caxton Bldg., Cleveland, O.  
Porter, Mediaeval Architecture, 2 vols.  
Ward, French Renaissance Architecture, 2 vols.  
Weaver, Houses and Gardens by Lutyens.  
Moore, Gothic Architecture.  
Anderson & Spier, Architecture of Greece and Rome.

E. W. Johnson, 343 E. 140th St., New York.  
Standard Oil Co., Tarbell.  
Secrets of the Salmon, Hewitt.

Johnson's Bk. Shoppe, 306 E. 10th St., Kansas City, Mo.

Roberts, Rules of Order, 1904 ed.  
Citrus Fruits, Their Culture, Humie.  
Fox on Skin, in 4 vols.  
Period Furniture, any ed.  
Pocket Therapeutics and Dose Book, Morse Stewart Jr.  
Principals of Chemistry, O. Mendeleff.  
Pickwick Papers, Dirks.  
Flagg, Edmund, DeMolay, the Last Templar Knight.

Edw. P. Judd Co., New Haven, Conn.  
Cooking in Old Creole Days, Eustis.  
With a Saucepan over the Sea, Keene.  
Pleasures of the Table, Ellanger.  
Dudley, Receipt Book, Dudley.  
Pocket Dictionary, Russian-English, Freese.

Kans. City Bk. Ech., 715 Main St., Kansas City, Mo.  
Susan Lenox, Her Fall and Rise, set or vol. 1.  
The New Mr. Howerson, Opie Read.

The Kendrick-Bellamy Co., 16th St. at Stout, Denver  
Two Great Canyons, C. C. Cole.  
Sanders, Fourth Reader.

I. Kerner, 334 E. 26th St., New York.  
Robie, Rational Sex Ethics.  
Mayo Clinic Collected Papers, any vol.  
Coolidge, Nose and Throat.  
Ruhrah, Diseases of Children.

C. Koester, 916 Hudson St., Hoboken, N. J.  
DeKay, Birds of New York, cheap.  
House, Wild Flowers of New York, 2 vols.  
Pater, Marius the Epicurean.

Lammar & Barton, 5th & Grace Sts., Richmond, Va.  
Merry Monarchs of England.  
God's Light on Dark Clouds, 4.  
Tarry Thou 'Till I Come.

Chas. E. Lauriat Co., 385 Washington St., Boston, 3.  
House of Martha, Stockton.  
Dogtown Common, Mackaye.

Lemcke & Beuchner, 32 E. 20th St., New York.  
Leefe, F. A., Lumbering and Wood-using Industries in the U. S. & Canada.

N. Liebschutz, 226 W. Jefferson St., Louisville, Ky.  
Watson's Life of Napoleon.  
McClintock & Strong's Biblical and Religious Encyclopedia.

The Lincoln Book Store, Lincoln, Nebr.  
Barber, Pottery and Porcelain of the U. S., Putnam.

Lock Box 1061, Louisville, Ky.

History of the Anglo Saxons, 3 vols.  
The Southern Speaker, pub. about 1895.  
Life and Times of William L. Yancey, Dubose.  
Fate and Destiny, Madoch.

B. Login & Son, 29 E. 21st St., New York.  
Beaumont, Physiology of Digestion.  
Cushing, Pituitary Bodies.  
Rieder & Delepine, Atlas of Urinary Sediments.  
Hornsby-Schmidt, Modern Hospital.

McDevitt-Wilson's, Inc., 30 Church St., New York.  
Dickens, Great Expectations; Little Dorritt; Sketches by Boz; American Notes and Pictures; Christmas Books; Christmas Stories; Child's History of England; Hard Times; Uncommercial Traveler; Miscellaneous Papers, all Gadshill ed.  
Hazelton, Yellow Jacket.  
Father De Lisle.  
Progress of Dogma.  
Machinery Encyclopedia.

John Jos. McVey, 1229 Arch St., Philadelphia.  
Baird's History of the Huguenot's Emigration to America, 2 vols., D., M. & Co.

R. H. Macy, Bk. Dept., New York.  
Life and Letters of Robert Collyer, John Haynes Holmes, 2 vols.

Marshall Field & Co., Chicago.

Iole, Chambers.  
Wax, Portraits and Silhouettes, Belden.

L. S. Matthews & Co., 3563 Olive St., St. Louis, Mo.  
Piersol, Histology.  
Lewis & Stohr, Histology.  
Schaefer, Histology.  
Williams, Obstetrics.  
Brophy, Oral Surg.

Med. Stand. Bk. Co., 301 N. Charles St., Baltimore  
Life and Letters of Huxley.

Isaac Mendoza Bk. Co., 15 Ann St., New York.  
Barnes, Notes, Harper, 1860?  
McAdoo, Guarding a Great City.  
Nordau, Paradoxes.

Miller & Beyer, Inc., 50 W. 49th St., New York.  
Wilde, Oscar, 1st eds. and association copies.  
Butler, Samuel, 1st eds.  
Hudson, W. H., 1st eds.  
Melville, Herman, 1st eds.  
Dickens, 1st eds., and association copies.  
Hardy, Thomas, 1st eds.  
Meredith, 1st eds.  
Kipling, 1st eds.  
Stevenson, 1st eds.  
Early eds. of Lamb, Johnson, Blake, Goldsmith, Swift, Jane Austen, Dickens, Thackeray.  
Tudor Trans., Plutarch, Montaigne, and others.  
Doves Press Books, Kelmscott Press Pubs., and other private press books.

Morris Bk. Shop, 24 N. Wabash Ave., Chicago.  
Dictionary U. S. History, Jameson.  
Barbizon Days, Smith.  
Colonial Architecture, Cousins.

Dan'l H. Newhall, 1701 Pershing Sq. Bldg., N. Y.

[Cash with order if quoted postpaid.]  
Beale, History 9th Va. Cavalry, 1899.  
Brackenridge, Early Discoveries by Spaniards in N. M., 1857.  
Burgess, Battle of Lake Erie, Phila., 1839.  
Butler, Red Cloud the Solitary Sioux, 1884.  
Dahlinger, Lincoln and Pittsburgh.  
Davis, James D., History of Memphis, 1873.  
De Shields, Cynthia Ann Parker, 1886.  
Ellis, Wm., Narrative of Capt. Cook and Clerke's Voyage, any ed.  
Harlan, J. W., California, '46 to '88.  
Hodge, The Enchanted Mesa.  
Hutton, N. H., El Paso and Ft. Yuma Wagon Road.  
Ledyard, John, Journal of Capt. Cook's Last Voyage, 1783; Life and Adventures, 1784.  
Lipps, Oscar H., The Navajos, 1909.

## BOOKS WANTED—Continued

## D. H. Newhall—Continued

Moberly, Rocks and Rivers of British Columbia, 1885.  
 Sparks, Memoirs of John Ledyard; Travels and Adventures of Ledyard, 1834.  
 Woodward, Life of Gen. Lyon, 1862.

New York Univ. Bk. Store, 32 Waverly Pl., N. Y.  
 Set, Jordan & Ebberman, Bulletin 47, Smithsonian Institute, Fishes in the Middle and North America.

## Normandie Book Co., Morristown, N. J.

Mark Twain, 1sts.  
 Stevenson, 1sts.  
 Kipling, 1sts.  
 Woodrow Wilson, 1sts.  
 O. Henry, 1sts.

Norman, Remington Co., Charles St., Baltimore.  
 Arkwright, The Pointer and His Predecessors, Large Paper ed.  
 Boyle, Biog. Sketches of Distinguished Citizens of Md.  
 Tabb, Child Rhymes.  
 Spillans, Life and Letters of Henry Van Rensselaer.  
 Winter, Life and Art of Edwin Booth, Macm.  
 Tallentyre, Days of Salons.  
 Cloud, Down Durley Lane; Reed by River.

Old Corner Bk. Store, Inc., 27 Bromfield St., Boston  
 Art Anatomy of Animals, Sir Arthur Thompson.

N. A. Phemister Co., 42 Broadway, New York  
 Hawaii Laws, 1923.  
 Women Lawyer's Magazine, vol. 12, nos. 2, 3 and 4.  
 Phila. Bk. & Art Exch., 3831 Walnut St., Phila.,  
 Heisler's Text Book on Embryology, 3rd ed.  
 Coxe's Description of the English Province of Carolina.

Philadelphia Bk. Co., 17 S. 9th St., Philadelphia.  
 McCook, Rust, Smut, Mildew and Moulds, London, 1872-78-86.  
 Wilson, Vector Analysis.

## Port Huron Library, Port Huron, Mich.

Books or pamphlets by A. B. Woodeard.  
 Maps of Michigan prior to 1876.  
 Chas. T. Powner Co., 177 W. Madison St., Chicago.  
 Merrick, Whispers about Women  
 Lang, Short History of Scotland, Dodd.  
 Levick, Anarctic Penguins.  
 Kennedy, Studies in Hebrew Synonyms, 1898.  
 Girdlestone, Synonyms of the Old Testament, Longmans, 1871.  
 Phillip, Musical Pilgrimage Around the World, 1887.  
 Dowd's Doodles, Grosset.  
 Boston Society, Browning Papers.  
 Hazlitt, Essays, large type.  
 Bland, Men, Manners and Morals in South America.  
 Bollo, South America, Past and Present.  
 Collins, Animals in Art.  
 Donaldson, Public Domain, 2 copies.  
 Fite, Social and Industrial Conditions in the North During Civil War, 4 copies.  
 Meigs, Thomas Hart Benton, 4 copies.  
 Shoemaker, Missouri's Struggle for Statehood, 4 copies.  
 Phelps, Fourteen to One, 8 copies.  
 Garraghan, Catholic Beginning in K. C.  
 Gagol, Dead Souls; Evenings in Little Russia; St. John's Eve.  
 Gompers, American Labor.  
 Grace, Immigration and Commercial America.  
 Graham, English Political Philosophy.  
 Gray, Types of Reading Ability.  
 Haber, Thermodynamics of Technical Gas Reaction.  
 Halliburton, Ten Lectures on Biochemistry.  
 Hartford Theological Seminary, Paton, Recent Christian Progress.  
 Harvard Dramatic Club, Brentano, 1918.  
 Hawkins, Will Home Survive.  
 Harvey, Laboratory Directions in General Physiology.  
 Hebbel, Agnes Bernnauer.

Chas. T. Powner, 26 E. Van Buren St., Chicago.  
 Unusual items, Art and Architecture.

Chas. T. Powner, 406 W. Superior Ave., Cleveland.  
 Ray's New Elementary Arithmetic.

Chas. T. Powner, 542 S. Spring St., Los Angeles.  
 Several copies, Heliogabalus.  
 Ceramics and Costumes; Unusual Art Works.

Presby. B.d of Pub., 278 Post St., San Francisco.  
 Dr. Grenfell's Parish, Duncan.

## Princeton Univ. Store, Princeton, N. J.

Johansen, A., A Key for the Determination of Minerals in Rock Sections, Wiley, please quote.  
 Arnold, Handbook of German Construction and Complete Verb Scheme, quote price.

## Putnams, 2 W. 45th St., New York.

Bourke, Scabalogia Rites of All Nations.  
 Cramb, Rule of Might.  
 Clarke, Cid Campeador.  
 de Pois, French Maxims on Philosophy.  
 Hancock, Physical Training for Women.  
 Jerome K. Jerome, Three Men in a Houseboat.  
 McKim, Romanism in the Light of History.  
 Peck, Kingdom of Light.  
 Roosevelt, African and European Addresses.  
 Stone, M. E. S.  
 Voynich, Interrupted Friendship.  
 Bryan, Old World and Its Ways.  
 Cooke, J. Esten, Surry of the Eagle's Nest, Mohun.  
 Ferrero, Women of Caesars.  
 Fuller, Venetian June.  
 Genealogy or Memoirs of Lyman and Clifford Hall.  
 Jansen, Encyclopedia of Comedy.  
 Macself, Delphinium and How to Succeed with Them.  
 Oppenheim, An Amiable Charlatan.  
 Peters, History of the Peters Family, 1785.  
 Roche, Her Majesty the King.  
 Rose, Origins of the War.  
 Stroud, Prayers.  
 Taine, Lectures on Art.  
 Winship, Jukes-Edwards, Study of Education and Heredity.  
 Winfield, Hopoghan Hackingh, Hoboken, A Pleasure Resort for Old New York.  
 Williams, History of the Negro Race in America.  
 Williams, History of the Negro Troops in the War of the Rebellion.

B. Quaritch, Ltd., 11 Grafton St., London, W.1, Eng.  
 Doubleday, Thomas Bascom and His Descendants.  
 Drake, Diseases of the Interior Valley, 2nd Series, 1854.  
 Dubois, Mechanics for Engineering, vol. 2.  
 Duke, Celebrated Criminal Cases of America.  
 Dye, Moslem Egypt and Christian Abyssinia.  
 Eames, List of Edns. of Ptolemy's Geography, 1886.  
 Early American Silversmiths, N. Y., 1917.  
 Economic Geology, vols. 1-15.  
 Edison, Autobiography.  
 Edwards, The Ohio Hunter, 12mo, 1886.  
 Butterflies of N. America, vol. 3.  
 Fenger, Alone in the Caribbean.  
 Fisher, Struggle for American Independence, 2 vols., 1908.  
 Washington, George, Last Will of, Stower & Hare; same, West & Hughes.

## Rare Book Co., 99 Nassau St., New York.

Schoolcraft's Journal of a Tour in Missouri, Arkansas, etc., London, 1821.  
 Forsyth's History of Trial by Jury.  
 Pirates, Journal of Voyages and Adventures with Gibbs the Pirate, etc., Capt. Jacob Dunham, New York, 1850.  
 Any books on Pirates.  
 Christian Science Books and Pamphlets.

The Rare Book Shop, 723 17th St., Wash., D. C.  
 Wilson, The Wrong Twin.  
 Wolseley, Robert E. Lee.  
 Lyttelton, Alfred, Account of His Life by Edith Lyttelton.  
 Brough, Life of Sir John Falstaff, illus. by Cruikshank.  
 Bain, F. W., 1st eds in any cloth, fine copies.



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Chronicles of America, cloth, Abraham Lincoln ed., odd vols.  
 Year Book of the Kentucky Society, Sons of the Revolution, 1913, original wrapper.  
 Arnim, Fraulein Schmidt and Mr. Anstruther.  
 Princess Der Ling, Two Years in the Forbidden City.  
 Wee Babies.  
 Pretty Peggio.  
 Raymer's Bk. Store, 5 N. Division Ave., Grand Rapids, Mich.  
 The Green Devil, Metcalfe.  
 Brooks, History of Mexican War, Harper, 1849.  
 Dennison, My Invisible Partner.  
 Paul R. Reynolds, 70 Fifth Ave., New York.  
 Pilgrims into Folly, Wallace Irwin.  
 Reznick, Menschel & Co., 40 Canal St., New York  
 Goldsmith, Talmud, German.  
 Jewish Encyclopedia, 12 vols.  
 Jastrow, Talmudic Dictionary.  
 Ginsberg, Legends of the Jews, 4 vols.  
 Graetz, History of the Jews, 6 vols.; Geschichte der Juden, 13 vols., German.  
 Hapgood, The Spirit of the Ghetto.  
 Cohen, Jewish Life in Modern Times.  
 Waldstein, English-Hebrew Dictionary.  
 Gesenius, English-Hebrew.  
 Bible, English-Hebrew, pocket ed.  
 E. R. Robinson, 410 River St., Troy, N. Y.  
 American War Posters, illus. books pertaining to same.  
 Buckles, History of Flagellation.  
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 Clark, S., The Laws of Chance, London, 1758.  
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 N. E. Historical & Genealogical Register, vols. 13, 15-20, 22-24.  
 Northrup, A. J., Camps and Tramps in the Adirondacks.  
 Orr, Problems of the Old Testament.  
 Parkman, Montcalm and Wolfe, 1st ed., 1884.  
 Payne Genealogy.  
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Attic Theatre, Haigh, 1907, Oxford Univ. Press.
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Hume, Spain, Its Greatness and Decay.  
Stephens & Hunt, Hist. of Eng. Church, vol. 7, only.  
Metropolitan Museum of Art, Handbk. of Egyptian Rooms.
- University of Denver Library, Denver, Col.**  
Washington's Future of the American Negro.
- University of Oregon Library, Eugene, Ore.**  
Medical Record, vol. 94, no. 5, Aug. 3, 1918.  
Clark, Practical Methods in Microscopy.  
Rice, W., & Rice, „F The Humbler Poets, 1885-1910.
- Van-Cleland Bk. & Art Store, 284 Main St., Winnipeg, Can.**  
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